Dblqnar1 1 UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK 2 UNITED STATES OF AMERICA 3 13 CR 351 (JSR) V. 4 JOVER NARANJO and 5 LUPERIO NARANJO, SR., 6 Defendants. -----x 7 New York, N.Y. November 21, 2013 8 10:10 a.m. 9 Before: 10 HON. JED S. RAKOFF, 11 District Judge 12 **APPEARANCES** 13 PREET BHARARA United States Attorney for the 14 Southern District of New York BRIAN JACOBS 15 BRENT WIBLE Assistant United States Attorney 16 DONALDSON CHILLIEST & McDANIEL 17 Attorney for Defendant Jover Naranjo XAVIER DONALDSON 18 LAW OFFICE OF JOHN BURKE 19 Attorney for Defendant Luperio Naranjo, Sr. 20 ALSO PRESENT: TIINA SISAS, U.S. Department of Labor 21 MARIA ALVARADO, Spanish Interpreter DAVID MINTZ, Spanish Interpreter 22 LUKE PHILLIPS, Paralegal Specialist, AUSA 23 24 25

(In open court; jury present)

THE COURT: Please be seated.

Good morning, ladies and gentlemen as always you were very prompt. I had an emergency matter that I did not expect to arise. There was nothing I could do about it, but I still apologize for keeping you waiting, but we are now ready to proceed.

Before we hear closing arguments, let me remind you that nothing that counsel says is evidence. The evidence which is now fully before you consists of the testimony of the witnesses, and the exhibits and there were also a few stipulations. Those are the only sources of evidence.

But before you begin your deliberations, it may be useful for you to hear what counsel believes you should draw from the evidence or from the lack of evidence, as the case may be.

This is their opportunity to, in effect, suggest arguments to you that you may find helpful or not, as the case may be.

I remind you as I have so often that the government bears the burden of proof; therefore, the government will go first, then we'll hear from both defense counsel and then the government will have a brief rebuttal. So we'll begin with the government.

MR. WIBLE: Thank you, your Honor. Good morning.

Over the past two weeks, you have heard overwhelming evidence that Jover and Luperio Naranjo stole hundreds of thousands of dollars by underpaying their workers.

The Naranjos paid their workers only a fraction of what the law required and they kept the rest for themselves to conceal their crime the defendants create ad web of deceit. They submitted certified payroll documents that were loaded with lies, they doctored checks and forged signatures on time sheets to support the lies in the payrolls. They gave workers IDs with other peoples names on them and they directed workers to hide from investigators and to lie to them.

Over the course of this trial, the government has proven beyond a reasonable doubt that these defendants plotted together to pay their workers far less than the prevailing wage and to keep investigators from learning the truth. You heard and saw overwhelming evidence of the defendants' crimes. You heard testimony about it, you saw documents that prove it. And all that evidence has shown that Jover and Luperio Naranjo are guilty as charged.

Now, this morning I want to do basically three things:

First, I want to go over what the evidence has shown. Second,

I want to discuss each defendant individually. Third, I'll

spend a few minutes talks about some specific elements of the

charges in the case.

Let's start by reviewing the proof.

Because the Ciena Project on 100th Street was funded in part with federal stimulus money, the defendant's company, Enviro & Demo Masters, was required to pay the workers the prevailing wage. The company's contract with the general contract, Lettire Construction, made clear this was a prevailing wage project, this contract that Jover Naranjo signed. You also heard Jover Naranjo's prior testimony that he knew this was a prevailing wage job. He admitted he got the prevailing wage schedule at the start of the project within a week of entering into the contract.

Jover Naranjo also signed this document which federal investigators found in Enviro & Demo's offices confirming he understood exactly the wages he was required to pay, including both compensation and benefits, demolition workers were supposed to get a total of about \$49 an hour and workers who carted debris out to the street were supposed to get a total of about \$33 an hour and they were supposed to get overtime, time and-a-half if they worked more than 40 hours a week.

Now, Luperio Naranjo was also fully aware this was a prevailing wage job. He told Joaquin Pablo, one of the workers to lie to investigators and say he was getting paid \$34 an hour. Where did that number come from? It's the prevailing wage for a Tier B worker.

But Enviro & Demo didn't pay the prevailing wage.

They paid most of their workers \$13 an hour. One worker got

\$15 an hour. And even though the defendants' employees worked a lot more than 40 hours a week, none of them got overtime.

Now, because this was a prevailing wage demolition project, the defendants were required to complete certified payrolls showing that they had paid the prevailing wage.

They gave those payrolls to Lettire and Lettire Fed Ex'd them to the New York City agency that was overseeing the project, the New York City Department of Housing Preservation and Development, or HPD, as well as to the United States Department of Labor. And these certified payrolls were teeming with lies.

First, the defendants listed lots of people on the payrolls who didn't do any work on the project at all. Second, they left off the payrolls most of the people who actually did do the work. And third, they lied about the wages they paid and the hours their employees worked.

These certified payroll documents weren't the only false documents that the defendants created. They also forged signatures on time sheets and doctored canceled checks. Why did they do that? To make the lies in the certified payrolls believable. So, let's talk about those lies and the fraudulent documents that the defendants created.

As I said, the defendants' first category of lies was listing lots of people on the payrolls who didn't actually work at the job site. So who did the defendants list on these

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payrolls? They put their family members and their friends.

Why did they do that? Because they didn't want the city and the Department of Labor to know who the real workers were, but they had to list somebody; otherwise, the city would wonder how the work was getting done, so they put down people they trusted.

Let's look at this certified payroll as an example. Franklin Chiriboga didn't work at the job site. Several of the workers told you that. Who was he? The super at Jover Naranjo's building and what did the defendants do to make it seem like he was working at the job site? Several months after the project had begun, a security guard started working at the site and workers had to use swipe cards to get inside.

The defendants had one of their workers, Angel Lojano, use an ID in Franklin Chiriboga's name. Why did they do that? So the swipe cards -- so the swipe card records would match up with the certified payrolls, so it would look like Franklin Chiriboga was working on the job site even though he really wasn't.

The defendants also listed other people on the payrolls who didn't do any work at the Ciena Project. Gloria Janet Feijo is listed as a Tier B laborer, someone who carted debris out of the building into the street, but she didn't do She was Jover Naranjo's wife. Lots of workers told that work. you that. Remember she worked in the office in Queens and gave

the workers their pay. She wasn't doing labor on the job site on 100th Street.

And Jover Naranjo, Luperio Naranjo Sr. and Luperio Naranjo Jr. are all listed on certified payrolls as Tier A workers, but that's not true. The workers told you Jover Naranjo only came to the site, at most, a few times. He owned Enviro & Demo. He wasn't doing labor.

Let's talk about one of the days in particular that Jover Naranjo is listed on the certified payroll as having done labor. This certified payroll that Jover Naranjo signed, swearing it was accurate, shows he worked for seven hours on Thursday, September 10. But Jover Naranjo wasn't anywhere near the job site that day. Where was he? At an equipment auction in Mount Vernon, New York, an auction that began at 10 a.m. and where he bought a \$27,000 truck. That's what he told Special Agent Tara Donn who interviewed him at 3:45 that afternoon, September 10, right outside of the auction house.

So when Jover Naranjo signed this certified payroll swearing that he did seven hours of demolition work that day, he lied. He didn't do demolition work that day or any other day. And he told the very same lie on this sign-in sheet when he said he worked seven hours on September 10.

So what about the Luperio Naranjo Sr. and Luperio Naranjo Jr.? They weren't doing demolition work on the Ciena Project either. Luperio Sr. was at that site but he over saw

the workers. He wasn't actually doing the labor himself.

Remember Luis Bermudez from the Department of Labor told you he went to the job site on September 1. And the certified payroll for that week shows that Luperio Naranjo Sr. did seven hours of demolition work as a Tier A laborer, but what did Luis Bermudez tell you? Luperio Naranjo Sr. wasn't doing labor, he was outside in his van, supervising the workers and Luperio Naranjo Jr. didn't do any work on the job site at all. Every single worker who testified at this trial told you that.

So, who else is listed on the certified payrolls who didn't actually work at the Ciena Project job site? Marcia Gonzalez, that's Luperio Naranjo's daughter and Jover Naranjo's sister and Maria Paula Feijo, Jover Naranjo's sister-in-law.

The defendants listed these women on the certified payrolls because there were several women who actually worked at the job site, and the defendants knew if they didn't put some women on the certified payrolls, investigators would catch them in their lies.

Now, at the same time the defendants lied about who was working at the job site, they left off the certified payrolls most of the people who actually worked there and that's their second category of lies.

Who did work at the job site? You heard from six of them and they told you about others, including the three women workers and Pedro Pablo, Joaquin Pablo's brother. You know

these people worked at the job site, not only because they told you that but because Juan Carlos Rodriguez, the man from the union, video recorded them at the job site. And you saw some still images from those videos, so let's look at a few of those photographs.

Here is Antonio Torres working at the job site on August 13. He's the guy on the left in the white helmet.

Joaquin Pablo is shown in the middle here, also photographed at the job site on August 13, but neither one of them is on the certified payroll for them. Here is the first page and here is the second page. Their names are not there.

On August 18, Angel Lojano, Rolando Criollo, and Clever Pauta were all photographed at the job site. The next day, August 19, Richard Campoverde was photographed there.

None of them are on the certified payroll for that week. You can look for yourselves. It's Government Exhibit 203.

And here, Ines Orbe with the black shirt and the white mask and Blanca Lopez, two of the women who worked at the site, neither one of them ever appeared on any certified payrolls for the Ciena Project.

There's no legitimate question that the defendants left a whole lot of their workers off the certified payrolls. There were a few times when the defendants put some of the real works on the payrolls. When did they do that? They did it when government investigators had already interviewed those

workers at the job site and the investigators knew those
workers were working there. The defendants put some their real

employees on the certified payrolls when they knew they didn't have any other choice.

Now, David Rosenthal told you, the man from HPD, told you he went to the job site in late August of 2009, along with

you he went to the job site in late August of 2009, along with another compliance officer and he told you they interviewed several workers that day.

What did the defendants do? They listed the workers

that the defendants had interviewed on the certified payroll for the last week of August: Joaquin Pablo, Manuel Pereda, Milton Barahona, Pedro Pablo, and Pedro Orellana. These workers were on certified payrolls for the first three weeks of August and most of them never show up on a certified payroll again. But the defendants put the workers on this payroll and they did it for a simple reason: Because HPD had interviewed these workers at the job site and knew they were working there.

You heard from one of these workers, Joaquin Pablo.

And he told you he worked at the job site from early August through sometime in October of 2009, but this is the only certified payroll his name appears on out of the roughly 33 of them that are in evidence.

Did this certified payroll accurately reflect the hours he worked that week? Not a chance. It shows that he worked Monday through Thursday, seven hours a day, for a total

of 28 hours. But Pablo actually worked Monday through Saturday 58 hours in total like he told you, very different from what's on the certified payroll.

What does Enviro & Demo sign-in log show that week the one Jover Naranjo delivered to Lettire along with the certified payroll? They showed Pablo worked four days that week seven hours a day. But Pablo told you that none of the signatures on those sign-in sheets were his. His signature was forged as part of the fraudulent scheme.

Now, David Rosenthal wasn't the only government investigator who went to the job site to interview the defendants' employees. Luis Bermudez from the Department of Labor went there on September 1, 2009, along with other investigators. And one of the investigators interviewed Richard Campoverde that day.

Now Campoverde hadn't appeared on any of the payrolls for the Ciena Project up through August the 30, even though he had been photographed there on several days. But because the Department of Labor interviewed him on September 1, 2009, the defendants put him on the certified payroll for that week.

Why did they do that? Because if they didn't, the
Department of Labor would know they had been given false
information but even though the defendants listed Campoverde on
the certified payroll, the information they put down for him
was false, just like for Joaquin Pablo they lied about his

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lawyers and they forged his signature on the time sheets.

So even when the defendants listed their actual workers on the certified payrolls, they still lied, they lied about the hours they worked, they forged the employees' signatures and of course, they lied about their employees' wages and that brings us to the third category of lies on the certified payrolls.

And this is really the most important category, that the defendants paid their workers the prevailing wage. Again, about \$49 an hour for workers who did demolition and about \$33 an hour for the workers who carted debris out to the street. Remember the defendants were supposed to pay those full amounts in lieu of providing benefits, but the defendants didn't pay their workers those wages. How do you know that Enviro & Demo's workers weren't paying the prevailing wage both you heard from some of those workers each of whom told you how much they got paid.

Now, it's true that each of them came in here and admitted to having committed crimes, but were they reliable? Were they straightforward when they answered questions. You saw their demeanors on the witness stand. What's most important here is that their testimony was consistent with each other and with all the other evidence in the case.

Now, most of the workers told you they got \$13 an hour, one of them told you he got \$15 an hour. None of them

told you they got the prevailing wage. Some of the workers got paid in cash, but some got checks. And the checks you've seen in this case that were given to the workers show you that they weren't getting the prevailing wage. These checks are from the defendant's own bank records.

For example, here's a photograph of Angel Lojano at the job site on August 18, 2009. And just below that is the paycheck he got for the last two weeks of August. It's obviously, not for the prevailing wage. If you do the math, you'll see \$1,807.50 is a check for a little over 60 hours a week at \$15an hour. What's in the memo line? An address somewhere in Brooklyn where Angel Lojano told you he wasn't working. It's another lie to cover up the fraud.

Let's take a look at another example. Again this is
Antonio Torres in the white helmet just behind Luperio Naranjo.
And below that is the paycheck he got from Enviro & Demo for
the first two weeks of August, yet again, it's not for the
prevailing wage. It's a check for just under 50 hours a week
at \$13 an hour. And like on the other check we just looked at,
the memo line lists an address where Torres wasn't working at
the time.

These checks from the defendants own bank records show you that the workers got the amount they told you, 13 or \$15 an hour for the number of hours they told you they worked, roughly 50 to 60 hours a week. But these aren't the only checks in the

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case.

In addition to these checks, the defendants gave altered checks to Lettire and on those falsified checks, the defendants tried to make it look like their workers got the prevailing wage. For example, we discussed how Labor Department investigators interviewed Richard Campoverde at the job site on September 1. And the certified payroll for that week shows that he was paid \$794 and 96 cents. The defendants submitted this check to Lettire, along with a certified payroll. The problem is, this isn't the real check they gave Campoverde for that week because they didn't pay him the prevailing wage. This check was doctored. It was falsified.

How do you know that? This control number, this number that appears on the back of the check is called a control number. And you heard a stipulation between the parties that a control number is a unique number the bank assigns to a single check when it's processed. And the unique control number that appears on the back of this check really belongs to a different check. It belongs to this check, Government Exhibit 501, which the defendants stipulated is an actual check, an actual canceled check on file with banco popular.

You can see for yourselves, there's a redaction on the back of one of these checks but the backs are identical. check, Government Exhibit 501, is the check Campoverde actually

got for his work from August 31 to September 6 as the memo line shows you. How much was this check for? \$520, 40 hours of work at \$13 an hour.

So what happened here? The defendants gave Campoverde this check for \$520 and when they realized he had been interviewed by Labor Department investigators on September 1, they decided to give a fake check to Lettire to make it look like they paid him the prevailing wage.

So what did they do? They took the back of the processed check they had actually given him, the one for \$520, cut it out and paste it beneath the face of the other check that matched the certified payroll, and they gave that falsified check to Lettire.

Now, the defendants did something very similar to make it seem like they had paid Joaquin Pablo the prevailing wage. Pablo told you he usually got paid in cash, but he got one check, this check. It's dated September 1, 2009 and the memo line says it's for the period from August 24 to August 30. Remember, that's right after HPD interviewed him at the job site.

Now, Pablo told you he got this check in December for work he had done and if you look at the back of the check you can see a stamp right there in the middle that shows he cashed the check on December 20th, 2009. He cashed the check in December because that's when Jover Naranjo gave it to him.

Pablo spoke to Jover Naranjo about why he got this one check when he usually got paid in cash. And what did Jover Naranjo say? He said Enviro & Demo needed paperwork to prove Pablo was working at the site the last week of August.

But the defendants didn't want to give Lettire a copy of this check. They knew it looked suspicious if they gave Lettire a check dated September 1 that was cashed several months later in December, so what did they do? They gave this check to Lettire, Government Exhibit 204, the front of the check matches the check they gave Pablo. It's the same check number, the same date, the same amount, and it says the same thing in the memo line, but the back you'll see is different. The back of the check they gave to Lettire shows that the check was processed on October 13, over two months before they gave Pablo the check.

How did the defendants make it look like Pablo cashed the check in October when they didn't even give it to him until a couple of months later in December? It was another cut and paste job. How do you know that? Because the unique control number that appears on the back of the check they gave to Lettire, Government Exhibit 204, wasn't assigned to the check they gave Joaquin Pablo. It was assigned to this check, Government Exhibit 514, which, again, the defendants stipulated is an actual copy of a canceled check on file with Banco Popular.

The typed information on the back of the two checks is exactly the same. The defendants took the back of this check that had been issued to this other worker, Darwin Celi, exhibit 514, pasted it under the front of the check they issued to Pablo, and pasted Pablo's signature over Celi's and then they submitted that doctored check to Lettire, along with a certified payroll for the last week of August. They went to all that trouble to make it look like they had paid Pablo the prevailing wage when in reality they hadn't.

Now, these two checks to Richard Campoverde and Joaquin Pablo weren't the only ones the defendants falsified. You can compare for yourselves the altered checks the defendants submitted to Lettire with the real checks from the defendants bank records. For example, you can compare Government Exhibit 204 at page 28 which is a doctored check with exhibit 514 at page four. And you can compare Government Exhibit 205 at page 14, another falsified check, with exhibit 514 at page five.

The defendants went to such great lengths to make their lies seem true because they knew that the lies on the certified payrolls mattered.

Luis Bermudez and David Rosenthal from the Labor

Department and DOL told you that when they find a false

certified payroll, they try to figure out how much a given

worker should have been paid and then they bill the company for

the difference. That's why the defendant's lies matter. So how much money did the defendants steal?

Let's take one worker as an example to give you an idea of the approximate amount. Angel Lojano told you he typically worked 60 hours a week and that he got paid \$15 an hour. That's about \$900 a week. So how much should he have been paid for his demolition work in a typical week? For 40 hours at \$49 an hour and 20 hours of overtime at about \$73 an hour, for a total of approximately \$3,400.

Now, Angel Lojano worked at the job site for about six months or 26 weeks. His hours may have varied a little bit from one week to the next but a good estimate is that over that six-month period, the defendants underpaid him by about \$65,000.

Now, Angel Lojano was just one of over 20 people who worked at the job site for Enviro & Demo, at least ten of whom aren't listed on any of the certified payrolls. But what does this show? That the defendants kept hundreds of thousands of dollars for themselves that they were required to pay their workers.

Now, we have talked about the bogus documents that the defendants created to make it seem like they were paying their workers the prevailing wage, but that's not all the defendants needed to conceal that they were paying workers far less than they were required to pay.

You heard from multiple workers that Luperio Naranjo told them to hide if government investigators showed up at the site and Joaquin Pablo also told you that Luperio Naranjo instructed him to lie if he got interviewed about the hours he worked, about his wages, he even told Pablo to give a fake name.

And what happened when Luperio Naranjo saw that Angel Lojano spoke to a Labor Department investigator as Lojano was leaving the job site one day around January 2010? Luperio Naranjo fired him for talking. Lojano's brother, Rolando Criollo, he got fired, too. And when Angel Lojano went to Enviro & Demo's office to get his final paycheck, Jover Naranjo told him he should speak to the investigator again and lie. He told Lojano to change what he had told investigators and say he had worked at the job site only one day cleaning out snow.

Luperio Rolando told Rolando Criollo that he should leave New York state entirely because his brother had spoken to the Labor Department.

What did Jover Naranjo do when he gave Joaquin Pablo that back-dated check made up to look like it was for the week Pablo had been interviewed at the job site? Jover Naranjo told Pablo that he was given the check to make it look -- so that he would have paperwork to make it look like everything was on the up-and-up.

The defendants wanted their workers to lie to

investigators, but the defendants didn't stop there, they kept it up, even after the Labor Department had figured out what was going on and had brought a case against the defendants.

They had one of the secretaries give Clever Pauta this false certification to sign. Pauta told you he got paid \$13 an hour and that he had spoken to Labor Department investigators, but the defendants didn't want him to testify in the DOL's case. So they prepared this certification for him to sign falsely asserting that he had not been underpaid. And when he refused to sign it, they fired him.

The defendants also wanted to hide their workers from investigators so the workers would never make any statements to investigators or testify in court at all. Luis Bermudez, the DOL investigator, asked Jover Naranjo for a complete list of all the workers who had done work at the job site on 100th Street, and this is the list Jover Naranjo gave him in early December 2009. This list contains some of the very same types of lies as the certified payrolls. Some of these people didn't do any work on the job site and many of the people who actually did the work don't appear on this list.

A few of the people on this list did work, and why are those names on there? Because these are the same people who had gotten interviewed on the job site. Jover Naranjo knew government investigators already knew these workers were doing work there.

Why did the defendants want their workers to lie? Why did the defendants want their workers to hide? Why did they want to hide their workers from investigators? Because if the workers spoke to investigators and told the truth, the defendants would have to pay lots of money, money they wanted to keep for themselves.

Now, another way that the defendants perpetrated their scheme was by using other people's identities. As we discussed the defendants didn't want to put their real workers' names and identification information on the certified payrolls, so what did they do instead? They listed their family members and friends. Whose names did they list? Franklin Chiriboga, Gloria Feijo, Luperio Naranjo Jr., Marcia Gonzalez, and Maria Paola Feijo. These were all real people and the defendants knew it. But the defendants didn't just put these peoples' names and other information on the payrolls.

The defendants also had some workers use these names at the job site. They told Angel Lojano to use Franklin Chiriboga's name and they gave him his ID card. They gave Clever Pauta an ID card in Luperio Naranjo Jr.'s name and they told Antonio Torres to sign in at the job site using Luperio Naranjo Jr.'s name.

So how do you know that both Jover Naranjo and Luperio Naranjo were in on these crimes? They played different but complementary roles, so let's start with the fraud and false

1 statement charges.

How do you know that Jover Naranjo committed those crimes? Because he admitted it to Elizabeth Gingrich, the forensic accountant who testified. He told her that he left about 35 percent of his workers off the certified payrolls. He told her he paid some of his workers in cash, and he admitted he paid wages of 13, 15 and \$22 an hour, a lot less than the prevailing wage; in other words, he admitted to her exactly what he had done.

How else do you know Jover Naranjo was responsible for the fraud and the false statements on the certified payrolls?

Because Enviro & Demo was his company. You heard his prior testimony that he did the payroll for the company, that he was the only person authorized to sign checks on the company's bank account. He knew who he was paying, he knew how much he was paying them, and he knew exactly what work he was paying them for.

Now, Jover Naranjo was also responsible for preparing the certified payrolls. He signed them as he admitted in sworn testimony he gave in a prior proceeding. He delivered those certified payrolls to Lettire so they could be passed on to HPD and the DOL. And when he signed those certified payrolls, he knew he hadn't done any demolition work, he knew his father hadn't done any demolition work, he knew his brother hadn't done any demolition work, he knew his sister, his wife, and his

sister-in-law hadn't done any demolition work either. And, as we just discussed, he knew there were lots of workers at the job site whose names didn't appear on the certified payrolls at all.

So what about Luperio Naranjo? How do you know he was in on the fraud? Because what he did at the job site showed it was very important to him to keep secret that Enviro & Demo wasn't paying its workers the prevailing wage. You heard from multiple workers that Luperio Naranjo made them hide and told them to lie. Why did he do those things? Because he knew Enviro & Demo wasn't paying the prevailing wage and he wanted to keep government investigators from finding out.

Luperio Naranjo directed Joaquin Pablo to tell lies that demonstrated his involvement in the fraud. He instructed Pablo to lie and say he was getting \$34 an hour. Where did that number come from? Did it come out of thin air? Of course, not.

It's the prevailing wage for a Tier B laborer which is exactly what Joaquin Pablo was. Luperio Naranjo also had workers use names he knew appeared on the certified payrolls. He told Angel Lojano to use the name Franklin Chiriboga he told Rolando Criollo to use the name Fabian Avila and he directed both Antonio Torres and Clever Pauta to use the name Luperio Naranjo Jr. All of those names appear on the certified payrolls. Luperio Naranjo wanted the workers to tell the very

same lies that the defendants put on the certified payrolls and that shows you he was in on the fraud.

In addition, how did Jover Naranjo know which workers to list on the certified payrolls for the weeks that the investigators went to the job site and interviewed workers?

Jover Naranjo wasn't at the job site those days. Luperio Naranjo told them who had been interviewed.

What else shows you Luperio Naranjo was in on the fraud? Let's take another look at the ID card that Angel Lojano had in Franklin Chiriboga's name. After Luperio Naranjo found out that Lojano had got an ID card in his own name, Luperio Naranjo made sure that the certified payrolls had Lojano's name on them.

As of the last few days of December 2009, Lojano's name replaced Chiriboga's on the certified payrolls because Luperio Naranjo knew exactly how important it was for all of the records to match up so they would seem legitimate in order to make the scheme succeed.

How else do you know that Luperio Naranjo was part of the fraud? He ordered his workers to throw down those fliers from the union that show the prevailing wages and after Luis Bermudez from the Department of Labor showed up at the job site and interviewed workers in early September, Luperio Naranjo knew exactly who he was hiding his workers from.

Now, let's talk for a moment about the witness

tampering charges. When Luperio Naranjo instructed his workers to hide and to lie about their wages and hours, he wasn't acting on his own. He was carrying out the defendants' common plan to pay workers less than the prevailing wage and to keep investigators from learning the truth.

Now, because Luperio Naranjo worked on the job site every day, he had a lot more interactions with the workers than Jover Naranjo did, but Jover Naranjo also told some of the workers to lie. Remember after Angel Lojano had spoken to the Department of Labor investigator Earl around January 2010 and was fired by Luperio Naranjo, Jover Naranjo told Lojano to speak to the investigator again and to lie.

And when Jover Naranjo knew he was in trouble with the Labor Department, he had this false declaration made up for Clever Pauta to try to keep Pauta from being a witness against him. Jover Naranjo told Joaquin Pablo that that one paycheck Pablo got was intended to make it seem like Enviro & Demo was paying the prevailing wage when it wasn't, and Jover Naranjo gave Luis Bermudez this incomplete list of employees so Bermudez wouldn't be able to track down the real workers so you know Jover Naranjo was involved in the witness tampering, not only because that was an important part of the overall scheme, but also because Jover Naranjo himself told his workers to lie and tried to keep the DOL from tracking them down.

Now, let's turn to the identity theft. How do you

1 | know Jover Naranjo was involved in that?

Because he knew he was putting names of real people down on the certified payrolls, real people who didn't do any work at the job site, his brother, his sister, his wife, his sister-in-law, and Chiriboga.

What about Luperio Naranjo? Again, he had Angel
Lojano use this ID card in Franklin Chiriboga's name, he gave
Pauta the ID card in Luperio Jr.'s name and he had Antonio
Torres sign in at the job site using Luperio Jr.'s name because
he knew these workers' real names weren't on the certified
payroll, but that Chiriboga's and Luperio Jr.'s names were. He
had workers use real peoples' names to cover up the fraud so
that it would succeed.

Now, after closing arguments, Judge Rakoff is going to instruct you in detail on the elements of each of the charges in this case and whatever he says controls. But I want to briefly mention a few things about the charges.

First, as to the fraud counts which are Counts One and Two, I expect Judge Rakoff will tell you that in order for you to find the defendants guilty of mail fraud and conspiracy to commit mail fraud, the government has to prove that the defendants took part in a fraudulent scheme. I've already talked about the proof of the fraud and I won't go back to it now.

Additionally, I expect Judge Rakoff will instruct you

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that the government has to prove it was foreseeable to the defendants that a mailing would happen in the course of the scheme. You've heard about lots of mailings. Most significantly you heard that Lettire used Federal Express to send all these certified payrolls from Lettire's office in Manhattan to HPD's Office in Manhattan. You heard that both 7 from Michelle Lettire and from -- who sent all the Fed Ex packages and from David Rosenthal at HPD who received the Fed 8 9 Ex packages.

As to the witness tampering counts, Counts Three and Four, I expect Judge Rakoff will instruct you that the government needs to prove the defendants sought to prevent their workers from giving testimony in connection with the Department of Labor investigation or to influence their worker's testimony.

Here, the defendants knew the Labor Department investigators were interviewing their workers at the job site. The defendants tried to prevent their workers from testifying in connection with that investigation by hiding them and to influence their testimony by telling them to lie.

What are two clever examples? When they fired Lojano and his brother Criollo around January 2010, they told Lojano to lie and they told Criollo to leave the state. In fact, the defendants' efforts to influence their workers' testimony continued even after the Labor Department had brought a case

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against them with this false certification.

The defendants obviously knew about the Labor Department case at this point because the false certification even had the Labor Department's case number in it.

Now, I want to say a word about conspiracy because the defendants are charged with conspiracy to commit mail fraud and conspiracy to commit witness tampering. As to each of these charges, I expect Judge Rakoff will instruct you that you must find that two or more people agreed to commit mail fraud or witness tampering and that it's the agreement that's the crime. Who are the coconspirators here? Jover and Luperio Naranjo.

As for Count Five, the false statement charge against Jover Naranjo, I expect Judge Rakoff will instruct you that the government has to prove the defendant made false statements on certified payrolls and that those false statements related to a matter within the jurisdiction of the Department of Labor.

You know those payrolls included false information for the all the reasons we have already discussed and they were within the Department of Labor's jurisdiction because enforcing the prevailing wage law's one of the Labor Department's functions.

Now, the certified payrolls in this case were submitted both to the Labor Department and to a city agency, but I expect Judge Rakoff will instruct you that a false statement doesn't even have to be made directly to a federal

agency. It's enough that the statement was made to a city agency and that it related to the Labor Department's functions and jurisdiction.

As to Count Six, the aggravated identity theft charge, I expect Judge Rakoff will instruct you that the government needs to prove that the defendants used the names of real people to help commit the scheme. I expect Judge Rakoff will also instruct you that the defendants had to know they were using — they had to know that the names belonged to real people.

Here, it's obvious the defendants knew they were using real peoples' names because they used their own family members and friends' names. There's no question that the defendants use of these identities helped them commit their crimes. By listing the false names on the certified payrolls the defendants could leave off the names of the real workers and by having those workers — having the workers use the names of these other real people on the job site, the defendants tried to ensure that their workers' real identities would remain secret.

Now, I'm going to sit down in a moment, but before I do, I want to say one last thing. Make no mistake, this is not a hard case. It's not a close case. It's a simple case and the proof here is overwhelming.

When you examine that proof, your common sense will

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## Summation - Mr. Wible

	Doighair Sammacion III. Wibic
1	tell you exactly what happened here. Jover and Luperio Naranjo
2	saw an opportunity to make a lot of money by underpaying their
3	workers, workers they thought they could control and workers
4	they thought would never come to court and testify. They went
5	to great lengths to steal hundreds of thousands of dollars that
6	was supposed to go to those workers.
7	When you evaluate all the evidence in this case, all
8	this proof against the defendants, you will return the only
9	fair and just verdict, the only verdict that's consistent with
10	the evidence that the defendants are guilty as charged.
11	Thank you.
12	THE COURT: Thank you very much.
13	Now we'll hear from counsel for Mr. Jover.
14	MR. DONALDSON: If I may have a quick bathroom break.
15	THE COURT: Sure.
16	We'll give you ladies and gentlemen a five-minute
17	break.
18	(Continued on next page)
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1 (In open court; jury present)

THE COURT: Please be seated. Now we will hear from Mr. Donaldson.

MR. DONALDSON: Good morning. Good morning. I want to thank you all for your attention the last two weeks. It was clear that you all were very attentive, and we all appreciate that. As the Court has indicated, my name is Xavier Donaldson. I represent Jover Naranjo in this case.

What I want to start with is what the prosecution ended with on their summation; that is, they said this is a simple case. I believe they said something to the effect; that it's straightforward. They showed you what happened. We are of the opinion that this is a what-happened case. Normally, you have a who-did-it case versus a what-happened case. This is what we like to call a what-happened case. It is our belief that the prosecution has not shown what happened. I want to say a few things, and I want you to remember these things.

The fact that the prosecution has brought a charge in the name of the United States of America entitles the government to no greater consideration than that accorded any other party. The government must prove each essential element of that charge beyond a reasonable doubt. If it fails, your verdict should be not guilty on that charge. The burden never shifts.

Now, what's this case about? I said it in my opening,

and I'll say it again. What is this case about? It's really about a very large local union who were very upset because there were no workers on this multimillion dollar work site.

Make no mistake about it. This was an \$87 million or more work site. And according to the union, they were upset because there were no workers, in our opinion, on that site.

What else is this case about? This case is about incredible testimony by laborers motivated by money and freedom. And the government pretty much crystallized that a second ago when they put up Angel Lojano's potential estimated — what he claims estimated cash he would have gotten, this \$65,000 that Lojano conservatively would have gotten. That's what this case is about. This case is about laborers who were told that they could get more money, and the government crystallized that for you. The government, according to them, said Lojano conservatively was owed \$\$65,000.

What else is this case about? And this is the part that is a little shocking. There's a little coverup going on here. Something else is going on here. There is something else going on here. There is something under the current going on here that we're going to talk about. I'm going to bring it to your attention, but there is something going on that is a little bit involved in money, but it's underneath the current. It's kind of sleeping. It's dormant. But I want to wake it up. I want to bring it to your attention.

How do we know that the union was mad because there

were no union workers on the site? Well, Mr. Rodriguez came in and testified for you. He's a representative of the union. He is the one that filed the complaint. He's the one that called and said, listen, something's going on. Then he came in and told you, well, you know, my real aim, one of my reasons for doing this, it was a good reason, an admirable reason is what he told you. It's what he wanted you all to believe because that would make him seem more believable, more credible. I wanted to help the workers. I wanted to help the little guy. That's what he told you all. That was my main reason to aid the workers. To aim to help the workers, I believe is what he said.

Not one of these workers, not one of these workers, said did they join that union; not one. In fact, one of them told you that he wasn't going to join a union because what they say sometimes is not true. Not one of these workers said that that union helped them take any steps to become a United States citizen; not one of them. But his goal was to help these workers. Not one of those workers said that that union representative, whose aim was to help these workers, took any steps to do anything legally for these workers. Not one worker said that about this union. Mr. Rodriguez said I came to aid the workers. Not one worker said that. But we did find out a few things, and I was asking questions for a reason. Sometimes

DblQnar2

Summation - Mr. Donaldson

it gets lost in translation, but I was asking questions for a 1 simple reason because I knew I had to come and talk to you all 2 3 again. 4 I Kept asking about that little report from October 23 5 because it was important. Then I asked Mr. Rodriguez, well, 6 you know, was there a meeting on October 23? 7 Yes. 8 Were you there? 9 Yes. 10 Did you help out fill out applications? 11 Yeah. 12 OK. Put a thumb tack there. 13 Workers: What were you doing October 23? 14 I don't remember now. 15 Did you fill out any applications? I don't remember now. 16 17 Did you meet with somebody? I don't remember now. 18 19 Well, it's time to start remembering now because we're 20 going to start getting to what this case is really 21 about -- cash. 22 If you can put up 3507-9, Mr. Phillips, please. Could 23 you blow that up? This is one of those documents that was 24 filled out by one of the workers on October 23, 2010. This is 25 ironically the same day that the officer or Mr. Rodriguez said

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he was talking to all these workers, October 23, 2010. That's 1 why I kept asking that question of the workers, because I knew 2 3 it was coming. This is one of the documents where they added 4 on to language in this document to get more money from the 5 Department of Labor; where they put in false information to get 6 more money from the Department of Labor. 7 Some of them started saying, well, I don't remember signing this. I don't remember this. 8 9 Then we got Rodriguez on the stand. What does he tell 10 you? 11 Yes, I helped them fill out applications. 12 What day? 13 October 23. 14 What day is that? 15 October 23. Not one of them, not one worker, not two workers or 16 17 three workers. So, yes, his aim was to help the workers out. 18 His aim was to help the workers out. This is one of the ways he did help the workers out, by helping them fill out documents 19 20 containing false information to get more cash from New York 21 State Department of Labor. 22 Let me repeat that. Rodriguez was helping them fill out documents fraudulently to get more cash from the Department 23

of Labor, I guess in addition to the \$65,000 that they wanted.

There is something going on here. It's about

incredible witnesses. It's about incredible witness testimony. It's about what is the bottom line, what would you do to get money. Some people say money is the root of all evil, but for some strange reason, people chase it. We teach our kids to make money.

We got folk here, and this is not about -- I don't want this to be confused with some -- I guess, some negative onslaught against immigrants. It's not that. But we're not going to avoid the reality of what's going on right now, and that is very clear. These witnesses snuck into this country. They came here illegally. One of them said he went through a few mountains, went through a few countries, snuck under some borders, walked about 500 miles, I imagine, dropped his visa in Mexico. Fine. They have been here for several years illegally. Fine. They have secured fake identifications illegally. Not fine. They secured jobs sometimes illegally. Not fine. They were on this case and told people about their fake IDs, told the government about their fake green cards, told people about their fake social security cards, and they're still working illegally.

Some of them still have their fake social security cards and their fake ID cards. Some of them are still getting paid cash on construction sites right now. Some of them have never paid taxes. Some of them claim to be paying taxes without a social security number or ID number. I have no idea

how that's possible. None of them have made even the slightest attempt to become a United States citizen. All of them have lied to federal officers.

Now, I imagine that that is all OK. We're just supposed to forget all that and whatever they say we're believing them because they're on the stand, they're testifying and, the government gave them an agreement. And if they lied, then something's going to happen. Well, they already lied. You don't get excused now because the government gave you a letter so you say, well, I'm not going to lie now.

Well, that's not the way it works. They already lied. We know they are capable of lying. We know they are capable of misstating the truth. We know they are capable of bending the truth. So that's how you should listen to their testimony, with the understanding that they are capable of lying. They are capable of lying to federal officers. They are capable of sneaking around undetected. They are capable of going to Queens and Roosevelt Boulevard, which is incredible how all three of them happened to go to the same Roosevelt Boulevard and get the same ID. That's incredible. At different years, mind you. That's the most amazing part.

One in 2004, Roosevelt Avenue in Queens, I just walk down the street. Hey, buddy, I need some fake ID, fake social security card. Got you.

Another one in 2006. Roosevelt Boulevard. Hey,

buddy, fake ID, fake social security card. I got you.

I guess we're just supposed to believe that. Forget the common sense. Forget that everybody in 2004, 2000, 2006, I guess the same guy is sitting there for six years in a row with a sign up saying "I have fake green cards and fake social security cards. Come on down. We can go inside." That's just how it works, I imagine, or that's what we're supposed to believe. No. So when you are listening to their testimony, I'm suggesting you listen to it with that in mind. They are capable of lying. They have lied. I think it's crystal clear on that stand that they have been a little less than truthful.

With that in mind, the government wants you to believe that Jover Naranjo somehow participated in these people hiding. I mean, these 15, 20 workers are on a site in daylight. Every time an agent came up or Department of Labor person came up, who no one knew who he looked like, they started running and hiding. What is amazing to me -- and I could have missed something, but this is amazing to me -- is how ironic it is that they have all these pictures of all these workers, all these pictures of different workers doing different things, walking with hats on, people handing out things, but on all those particular things when all the cameras are out nobody is hiding. It's just mazing how that just happens to be available that day when the workers are out and walking around, they got cameras out and pictures taken, nobody is hiding those days.

They're not in the building for seven hours a day. I guess 1 2 that's how it works. 3 So, according to them, we have tier A workers who do 4 the demolition inside, and tier B workers who are outside. I 5 guess, somehow the agents came along when the tier B workers 6 who were outside were all inside too, and that's how nobody saw 7 them because they were all hiding at the same time. That's 8 amazing. 9 What's even more amazing was that the Department of 10 Labor investigator was there a few occasions, and he couldn't 11 tell you he saw anybody hiding. He couldn't tell you about 12 anybody hiding. The union rep was there 30, 40 times. One 13 time or two times when the Department of Labor person was 14 there, no evidence anybody was hiding. An HPD person came 15 there; no evidence of hiding. He talked to somebody, according to him. No visible violation by the same agent. He gets 16 there. He says, I walked around to do a visual inspection. 17 18 What did you see? I don't know. 19 20 Who did you see? 21 I don't know. 22 Did you see any workers? 23 I don't recall. 24 What were you there for?

To do a visual inspection.

Of what?

The site.

Did you see any workers?

I don't remember that.

All of a sudden he got amnesia. There is no credible evidence of hiding. The only person that's saying somebody was hiding are the workers. There's no credible evidence of anybody hiding. In fact, it just doesn't make any sense. But let's continue.

I mentioned that undercurrent. The reason why I mentioned that is because as much as they gave you, as much as it looked like everything started adding up, the jigsaw puzzle started coming together, it started looking really good on TV, something underneath doesn't make sense, and that is this: The government put in evidence, I believe it's evidence 1204, it's the TCAP agreement. You can look at it if you want to. It says on the TCAP agreement — this is between Hobbs Ciena and HPD. It talks about prevailing wage. This is what the government put in evidence. This is one of the first things they put in evidence. It's a nice thick contract, and they referred to it, it says paragraph 9(C), prevailing wage.

Listen to this. Look at it if you like. So when they did that, I said to myself, well, that's interesting. Because I know what paragraph 9(C) in this contract says and I know what it doesn't say. So it says 9(C), look at it, it says

prevailing wage. It talks about how -- we'll get to it. It talks about how: Construction of the project shall be subject to the requirements of the Davis Bacon Act, the contract work hours and safety hours, which is CWHSSA and the regulations," etc. Sounds good. Bingo. Right? Well, I said, all right, that was put in and it was dated, I believe, June 2009. Sounds right. Right before my client began his contract August 2009. Everything sounds good. Prevailing wage. Great.

Then we look at 1202, and we turn to the fourth page of 1202. We go down to the bottom where it says "whereas" section nine of the TCAP written agreement sets forth certain federal requirements. Important word next "and, whereas, DACR has requested that HPD has agreed to amend" -- amend, modify, alter -- "amend the TCAP written agreement to modify section 9(C), the prevailing wage subsection and include the applicable Davis Bacon" -- wait for it -- "the applicable Davis Bacon wage schedule." That was dated -- wait for it -- March 2010.

Well, now that's strange. That's pretty strange. And you say to me, Mr. Donaldson, what's that mean? So I said, well, let's go to 9(C) of that amendment or modification.

9(C). Prevailing wage. Added to 9(C) is little word in the next paragraph — schedule one.

OK. Let's look at schedule one. You flip back to the back where it says schedule, wage schedule. Flip the page, what do we have? A wage schedule with wages on it. Now, I

asked myself this question: What does this look like to me?

This looks shockingly like, very similar to, what's in 101 on page 42. I said to myself ding, ding, ding, why is it that this modification that happened in March 2010 that adds the wage schedule to the contract looks shockingly like — take out shocking — looks exactly like that document that's in 101?

It's a good question. It's a good question. Because I don't know. Somebody wants you to believe that that wage schedule in 101 was either in the contract in August 2009 or maybe a week after August 2009. I don't know. But according to these two contracts, that very similar—looking wage schedule appeared March 2010. Let's keep going because it just gets more interesting.

On December 2009, Mr. Bermudez or deputy director
Bermudez said he interviewed my client. OK. He mentioned
this, well, we talked and we talked about all these things, and
he said how many workers he had. He said what he paid them.
He said all this stuff, and he also mentioned to me about the
prevailing wage. So I said, Agent Bermudez, that's important
to you correct?

Yes.

Because you went out there to talk to him about that, right?

Yes.

And that's what you were talking about, prevailing

DblQnar2 Summation - Mr. Donaldson

1 | wage?

Yes.

And you write down your highlights, right?

Yes.

Here's your highlights.

I didn't put that down in my highlights.

OK, fine. We'll skip that. Then he told you he talked to my client again in April 2010. What did he talk about?

He talked about this, and he talked about that, and he talked about wage rates in April of 2010.

So then I asked him, I said, well, did he talk about wage rates in December of 2009 with you?

No.

But he talked about wage rates with you in April of 2010?

Yes.

OK, let's go back to this again. Now it's starting to make sense to me. So then the wage rates happened to appear in this document in March 2010. My client was interviewed by Bermudez in April 2010, and according to Bermudez, he mentions wage rates. OK. Well, he didn't mention it to you in 12/2009. This contract was modified in March 2010. You interviewed him again in April 2010. And what does he mention to you in April 2010? He doesn't talk to you about December 2009, wage

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1 OK. OK. Now I think we're -- OK. Seems to make a 2 little sense. 3 Then Ms. Lettire gets on the stand. Did he talk to 4 Ms. Lettire? What did he ask her? About wage rates. What did 5 she say? In court she admitted and she said told you, I did not review the contract. I was not aware of his contract. I 6 7 don't know what was in his August 2009 contract. But, Ms. Lettire, in September of 2013, you met with 8 9 the U.S. Attorney's office, right? 10 Yes. 11 And in that meeting, you told the U.S. attorney what? 12 That the wage rates were attached to the contract. 13 So, Ms. Lettire, do you know that? 14 No, I don't. Did you see them? 15 No, I didn't. Why did you tell them that? 16 17 I don't know. Let me get this right now. So, now something's wrong 18 19 There's something going on here. Somebody or something 20 is going on involving these wage rates, the prevailing wage 21 rates. Now I'm sure someone will get up after me and go it 22 doesn't make a difference. It clearly does because they're bringing it up a lot. And it's not making any sense at all, at 23

all. But why do you suppose she would make that up? Why do

you suppose she would say to a federal prosecutor that I saw

the wage rates in that document. They were attached to that document, and then come in here and tell you all, no, that's not, in fact, true. I didn't see that. I told them something that probably wasn't exactly true. I don't want to say I lied because I don't want to use the L-word on the stand, but it wasn't exactly true. I won't call it a lie. My four-year-old calls that a fib. It wasn't exactly true. Well, let's move on.

Ms. Gingrich testified, and she was a very nice lady.

She came up here and testified very nice and everyone was like,
woa, she's different from all the laborers. And she just came
in and testified as to what happened. It just sounded so
eloquent. Something's wrong here. The devil is in the
details. Well, let's talk about it. There's this lawyer named
Mr. Bahn. Why is that important? Well, who cares about
Mr. Bahn? He's not a lawyer in this courtroom. Well, he is
now. There's a lawyer named Mr. Bahn. OK, work with me. Step
one, lawyer named Mr. Bahn.

Step two, Mr. Bahn represents Lettire Construction. Step two.

Step three, Ms. Gingrich worked for Mr. Bahn before she worked for the accounting firm. Important. Ms. Gingrich worked for Mr. Bahn before she worked for the accounting firm.

Step four, Lettire was being investigated by the DOL, Department of Labor, related to Davis Bacon Act, prevailing

wage and their subcontractors.

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Step five, Gingrich now works for an accounting firm.

You with me?

Step six, Lettire, the big construction firm who's being investigated hires Gingrich's law firm to do neutral review of back wages related to Lettire. So work with me here again. Mrs. Gingrich now who is paid by Lettire conducts a meeting with her boss, with Bahn, her former boss, and Jover Naranjo for the purpose of deciding Lettire's involvement in this DOL investigation. And in that meeting, Jover makes these incriminating statements and a very nice exonerating statement of Lettire. That is shocking, isn't it? I mean, that's just shocking. Ms. Gingrich, that's shocking. Your former boss, the attorney, you leave and go to a separate place. Your former boss, the attorney, his client now needs help. So he then recommends you, his former employee to, do this neutral investigation of his firm and then during the meeting, the only people that are present are Ms. Gingrich, the supposed neutral person; her boss, Mr. Bahn; the attorney for Lettire and also her former boss; and Jover. And then out of that meeting comes an incriminating statement for Jover and a statement that exonerates Lettire. That is just shocking. Who could imagine that would happen? There's an undercurrent going on here.

The government wants you to believe that Mr. Jover Naranjo somehow profited from this hundred thousand dollars

contract; that he lined his pockets, I believe they said, with hundreds of thousands of dollars, believe is what they said. This \$785,000 contract somehow that he was paid 833, according to the government, he lined his pockets and got rich off this. I believe the government is forgetting about Government Exhibit 101 where it talks about what the money is for. They have to forget about that. It talks about what the money is for labor, equipment, approval fees, wage transportation. We talked about that. That's all in the contract. But what's also important is — if you could put up 103, please — this is where it gets — you have to start like the government and show pieces the together so it starts making information to you.

According to Ms. Gingrich, there was an investigation of Lettire back in December of 2009. She met with my client in November of 2009 regarding the investigation and the subcontractors. According to this document here, there was payment to Jover and Enviro after November and December 2009. That's what this says.

So, the government would have you believe then that they are improperly lining their pockets with the money that was received here, 12/23/2009, February 13, 2010, March 4, 2010 and March 26, 2010 and again March 26, 2010 you would have to believe that all of that money received is improperly received money, but that would have to be counted weird because Lettire now, according to the government, knows that they're under

investigation. They know that DOL is investigating them for supposedly prevailing wage issues and Davis Bacon issues with their subs.

So, you would have to believe then that Lettire is still paying all this money to Enviro knowing that they're doing something wrong. That's what you'd have to believe because otherwise that would make no sense. Why would Lettire keep paying Enviro if they know that Enviro was doing something wrong? I mean, this is a for profit company. They are not just going to give away -- what's that amount -- a hundred something thousand dollars. I mean, they're just not going to do that. What company does it? They're trying to protect themselves so why do they continue to pay Enviro money if they are trying to protect themselves? It doesn't make any sense.

But something else doesn't make any sense about lining your pockets with money. According to the government and their \$65,000 estimation of Lojano, if you multiplied it by ten employees, you're at 650. If you say 15 employees, you're at 900 something thousand. The contract was for 785. So where exactly — how much money could he possibly be making? That makes absolutely no sense. It goes against capitalistic principles. It just makes no sense; zero sense. There's no lining of pockets. There's no profit making. There no receiving monies and fraud going on unless, of course, we're saying Lettire was in on it. But now that would be one of

those undercurrents that we're talking about it.

We don't want to say Lettire was in on it because that would be bad. We don't want to say a big company of \$87 million had something to do with this because that would be bad. We don't want to say that they're responsible for any of it because they put up buildings everywhere. They're a multimillion dollar company. And this is Mr. Naranjo in the real world. We don't want to say that.

Could you put 102 on the screen, please?

I keep saying there's an undercurrent going on. It's dormant, but I need to wake it up. I need to wake that undercurrent up because something is up. I want to turn it into a tidal wave. I don't understand 102. It was read to you. Feel free to read it again. This was what, again, had the rates on it.

Ms. Lettire got up here and said on September 2013, she said, yes, I told them that the rates were attached to the contract. I guess in September 2013 she remembered that. But she comes in here yesterday, or whatever it was, and all of a sudden things change. Everything changed with Ms. Lettire. Things just changed because something's going on here. You know, what's particularly interesting about this \$87 million contract and this multimillion dollar company is that the document that they're alleging is so important is signed by, according to Ms. Lettire, Mr. Naranjo on the bottom.

1	Now, we're all adults. So I had to ask the question.
2	Where's the fully executed contract?
3	I don't know.
4	When did you get this?
5	I don't know.
6	Well, if you got it August 3, 2009 when the contract
7	was signed, that would have been an easy answer, I got it
8	August 3, 2009; it was attached to the contract.
9	That didn't happen?
10	Mmm-mmm. I don't know.
11	Why isn't your brother's signature on it?
12	I don't know.
13	Don't you have the authority to sign for your brother?
14	Yes, I do.
15	You've been doing that for 15 years?
16	Yes, I have.
17	Why didn't you sign this?
18	I don't know.
19	Why isn't it dated?
20	I don't know.
21	Where was it? I put it in my drawer.
22	When?
23	He came in. He signed it. I put it in my drawer.
24	Stop for a second. Does that make any sense to
25	anybody? Does that make any sense to anybody? No, it does

1	not. She did not just come into this courtroom working for
2	this company for more than 20 years, a payroll executive for a
3	multimillion dollar company, pull out this prevailing wage
4	document in a prevailing wage case when they're being
5	investigated for prevailing wages and say "I don't know when it
6	happened." But what's more important is the actual language of
7	it, how it reads.
8	"Lettire Construction has attached the prevailing wage
9	scale for this specific project." Has attached? When did that
10	happen? "The subcontractor by signing this form agrees that
11	they have read and reviewed the prevailing scale." This sounds
12	like somebody is trying to cover themselves. Be honest with
13	yourself. This sounds like someone got a form together, knew
14	that they were being investigated, knew that they messed up,
15	and they've got to cover themselves, so they put this together.
16	So I asked her, this is not a Department of Labor
17	form, is it?
18	No, it's not.
19	This is not an HPD form, is it?
20	No, it's not.
21	Who created this form?
22	She did.
23	Somebody is covering something up now. Listen, I
24	don't like saying it, but it is what it is. You don't have a

form supposedly this important that goes to the heart of the

case of what they're doing of their \$87 million contract, every other document they have is signed, fully executed and dated, and this one comes out not signed, not dated, and nobody knows when he got it, how he got it, where he got it or anything like that.

Sounded simple initially. I know it did. The case sounded simple and everybody was ready to go home. Hold up a second.

Let's talk about the mailing. Once again, let's talk about it. I mean, I like putting everything out there. There is no reliable credible evidence that that man over there, Jover Naranjo, did mail fraud. I'll say it. I'm just going to say it. You know how you know it? They almost conceded it today. The devil is in the details because when Ms. Lettire got up there the other day, she said it real quickly. He brought the certified — no — strike that.

The question was, Ms. Lettire, how did you get those payroll records and sign-in sheets?

Answer: Mr. Jover Naranjo walked them in and mailed them in.

Bingo. Mail fraud. Got him.

Cross-examination is coming. Ms. Lettire, let's talk about that mailing in.

I don't know.

Did he mail it?

I don't know.

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Are you sure that he mailed it?

No, you know what, I'm not sure. I don't know. I don't know. That's gone.

So, then on summation, which is not evidence, but you can still listen, Mr. Wible didn't use the word he mailed it to them any more. His word was deliver. His word was Mr. Jover Naranjo delivered the items to Ms. Lettire. You know why? Because he's given up on Ms. Lettire and her mailing testimony. He gave up on that. Done deal.

Then he said focus on the Federal Express because Lettire delivered it to Department of Labor. Forget about the part where he said about the mailing she messed that up. She made that up. Forget that part. Focus on the Federal Express now. Well, maybe.

Fact one: Lettire paid Enviro. Lettire paid Enviro.

Fact two: Enviro is not in the contract for HPD.

Next page.

Aggravated identity theft. Could you put up Government Exhibit 601? We embrace the evidence. Angel Lojano know and Franklin Chiriboga. Why did I put this up? Same guy, different names. The devil is in the details.

Mr. Lojano, the guy who possessed the fake ID's, the guy who went to Queens to get a fake ID, the guy who knows how to get fake IDs, testified about these pictures. He said that

he was using the fake ID initially as Mr. Chiriboga. And then he decided, you know what, I don't want to use fake ID any more. I want to be my real self. For some strange reason, he has an epiphany. You know what? I want to go from being an illegal person to being a legal person all of a sudden. I just feel my moral compass has changed. I just want to be myself.

OK. Well, let's say for some reason he's walking down the street coming to work one morning, he said to himself, you know what? I don't want to be the guy I was before. I want to be myself because that's the right thing to do, just like it's the right thing to do to go and try to become a U.S. citizen, just like it's the right thing to do not to use fake IDs. He just decided that day it's the right thing to do to get my own ID. Well, that was the problem. The devil is in the details.

He told you all "I changed it to my name." Now, ding, ding, ding, ding, ding. Unless he's telling you all that he has Gladiator stuff at his house and he can just change the ID to his name and put his own face on his own name, that's a problem, because that means he changed it himself. He decided to make his own ID. That's what he said. He decided to make his own Angel Lojano Gladiator ID. You know why he decided to do that? Because he knows how to do it. That's how he did the first one. Because he knows how to do it. No one told him to do that. No one game him that ID. He knows how to do it himself. He did it because he wants to work. He's an illegal

immigrant. He needed fake ID. He went and made one, and that's what he did. We know he knows how to do that because he told you, "I did it myself. I went and got my own ID. I changed my own name." He didn't say anybody gave him new ID. He didn't say Luperio or Jover gave him a new ID with his own name on it. No. He said he went and did it himself.

So, unless he has his own Gladiator equipment-making machine in his house, he clearly does because the evidence is right there. The devil is in the details. Nobody gave him a Franklin Chiriboga ID, just like no one gave him the fake ID's he got in Queens, just like no one gave him the fake social security numbers, just like nobody told him how to get jobs as an illegal immigrant. This is what he knows how to do. This is what he did. And he told on himself when he said, "I went and did it myself."

About these signatures, feel free to take them back and compare them, these forgeries. Take them back and compare them. Look at them yourself. You're going to say to yourself, well, they're forgeries because the workers told us they're forgeries. Well, the workers want cash. The workers we know are liars. The workers we know need -- I don't know if they need money. They say they want more money. Feel free to compare the signatures yourself.

Tampering with a witness. There is no credible evidence that Jover corruptly persuaded anyone to hide from any

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one or misrepresent their work schedule or pay in order to influence, delay or prevent their testimony in any official proceeding. No credible evidence of that at all. Zero.

Mr. Wible brought it up in summation. He says that one of the ways you can tell he tampered with a witness was that Jover told Mr. Lojano to change what he told investigators. Tell them he was cleaning out snow, and that is correct. Mr. Lojano said Mr. Jover Naranjo said that. That is what Lojano said on direct. That is exactly what he said on direct.

But the problem is, like a lot of these witnesses, when I asked the exact same question on cross, the exact same question on cross, not even 15, 20 minutes later, his response was "Jover told me there was nothing to be done." That's it. Feel free to go back and look at it. It's amazing to read. When they asked him the question, it fit the elements of the crime. When I asked him the question, the answer was, you know, he just told me -- he asked me what happened. I told him. He said, well, there's nothing that can be done, sorry. Two entirely different answers from direct to cross. Their answer fits the elements of the crime. Our answer don't fit the elements of the crime. The Judge is going to instruct you to pay attention to how the witnesses testified during direct and cross, whether their answers stay the same, whether they're consistent. I mean, it's shocking, but let's continue.

Clever Pauta, they put up the statement on the screen. In one of them they claim there was some tampering with the witness. Mr. Pauta's document. He said he was given this document and he wouldn't sign it. He went and spoke to a friend. They translated it for him. He didn't sign it.

When he refused to do that, he said he was fired. Why do we know this didn't happen like this? Go to the transcript. because he says this happened in October 2011. October 2011. He said it two or three times, it happened October 2011.

According to the government, Mr. Pauta said, "After I wouldn't sign it, they fired me." October 2011? Really. Ther he goes on, the government goes on and says that — he said Jover gave it to him. Please review the transcript as much as you like. There is nothing in there that says Jover gave this man this document. There is nothing in there that says Jover spoke to him about this document. There is nothing in there that Jover fired him about this document. There is nothing in there that says Jover had anything to do with this document. There is nothing in there is nothing in there is nothing in there that says Jover was even aware of this document. Nothing.

But what's amazing is he said he got fired after he got the document and refused to sign it in October of 2011.

It's hard to remember falsehoods. Truths you could remember all the time because it is what it is; but when you make up stuff, you can't remember what you made up three, four years

ago. It's hard.

The last few things I want to say to you all is that this idea, this concept about false statements and the government's position on it, it's rather incredible, remarkable, actually. It's an exercise in intellectual gymnastics, I think. We heard the evidence. We heard what the government said. One of the things that they're arguing, and argued rather diligently, I might add, is that they know my client did it — they even put it up there — because he told you he did it. His own words say he did it. So they want you to believe those words.

But, on the other hand, he is guilty of false statements because he lied to people, because he lied about this, because he lied about this. So, on the one hand, they want you to believe him when he tells you he's guilty. On the other hand, they want you to disregard something he said because he's a liar. It is a matter of intellectual gymnastics I'd say. It makes both sides of your brain work. They want you to believe him when it's convenient for them, but don't believe him at the same time. It's interesting.

It is our position that the evidence is not clear. It is our position that there is no, no way that you know what happened. It is absolutely abundantly clear to us that the evidence shows that there is an undercurrent of something else going on with this case that is causing a reasonable doubt.

1 There is a lot going on here that's causing reasonable doubt.

You have incredible witnesses testifying to you. You have inconsistent statements coming to you. You have evidence that can be interpreted six or seven different ways. If you have that, and you do, when you have that, and you do, because you have that, you have a reasonable doubt. Because you have that doubt, you must say not guilty. Thank you.

THE COURT: All right. Mr. Burke.

MR. BURKE: Not guilty. Luperio Naranjo is not guilty. He was not guilty when this trial started, and he's 's not guilty today. They have a burden of proof. They have to prove each and every element of the crimes charged beyond a reasonable doubt. They never did it. They never got close.

They're right; it's not a close case. In some ways, it's ridiculous as far as Luperio Naranjo. They've got the burden of proof, and they couldn't meet it. They couldn't meet it because he didn't do the crimes.

He didn't commit mail fraud. He didn't tamper with witnesses. He wasn't in a mail fraud conspiracy. He didn't do any of the crimes charged in the indictment.

May it please the Court, the government, the two Mr. Naranjos, co-counsel, ladies and gentlemen. Look, the contract was for \$147 million. Lettire's end is 87 million. Enviro, the demolition company, ends up with 800 something because they did more work than they anticipated. Enviro did the job,

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right? I mean, usually when you're prosecuting a company it's because they didn't do the job. They did the job. Enviro paid the workers what they said they were going to pay them. Right? So they did the job. They paid the workers what they said they were going to pay. Not one worker got up there and said, look, they told me they're going to pay me 15 bucks and they didn't pay me 15 bucks or they told me they're going to pay me \$13, and they didn't pay me \$13. That is not what happened. They all said they got paid what they said they're going to get paid, and we're here because the government feels they should have been paid more.

And Luperio Naranjo, the man who drives the van to the job, is the one who ends up getting prosecuted. Luperio Naranjo is the father of Jover. He's not the owner of the company. He speaks Spanish. He's 66. He doesn't own the He doesn't negotiate the contracts. He doesn't sign the contracts. He doesn't make out the payroll. He doesn't make out the checks. And payroll shmay-roll, he's got nothing to do with that. And you listen to the government when they summed up, for the first 30 minutes of the summation I counted them, they used the word "they" 186 times. No, I didn't count them. I'm lying. But they used the world they constantly. They did this. They did that. Let me see. They signed the They made out the checks. payroll. They planned this. They wrote this down. They wrote that down. They is not him. They

is not him. And, again, 116 times. The defendants did this. The defendants did that. They is not Luperio Naranjo.

Look, if they indict Exxon and the chairman for some kind of fraud with the workers, they don't arrest and indict the head of the day shift at a gas station. And that's what's happening here. How do we get here in the first place?

The union starts this. The union makes a complaint. Non-union workers in Manhattan. Calling all cars. Come on down. We got to do something. And sooner or later, every bureaucrat in the city ends up down there. HPD. EPA. The Department of Labor. They had more investigators than the Warren commission doing this.

In part, it's based upon a company that they're saying didn't pay overtime. And he's the one, Mr. Luperio Naranjo, he's the one they bring to this table today, the person they're accusing of crimes. And he's the one who's there all the time. Masks, gloves. He's a foreman. Edgar Avila was also a foreman. All these agencies, all these investigators, I don't know how many times you heard from the witness stand here where they say, well, did you see him absolutely doing the demolition work? Was he digging some holes there or pushing a wheelbarrow around? And he answers, no, he's supervising. Right? He's working. I mean, old guys are allowed to work too. He's supervising. But it's a big deal throughout the whole trial. Right? Every witness. Did you see him working? How hard was

he working? He wasn't even sweating, right? He was just there supervising, or checking the guys out.

So what do you find out on the last day of trial?

So what do you find out on the last day of trial?

This is on 457 at the top. It sounds like it's a big deal the first week or so we're here; that he is not digging a hole in the ground or throwing enough garbage away. This is

Mr. Rosenthal, the fellow who was just here yesterday, the last witness. The government is talking to him.

"Q. How would a supervisor who didn't actually do any labor on a job site be classified according to the prevailing wage rate?

"A. OK. Well, a supervisor is not really applicable to be paid prevailing wages; only if they work at least 20 percent, you know, of the time worked. So, let's say if the supervisor worked 20 percent, you know maybe three days at maybe 20 hours of -- no, say, ten hours of 40 hours, they would have to be paid prevailing wages."

Next question:

- "Q. What if they didn't do any labor, would they be required to receive the prevailing wage?
- "A. No, they're not required."

21 | Last sentence:

"It's really to the discretion of the company, of course."

It's really to the discretion of the company. They can pay him anything they want. He is not the company. They can pay him anything they want.

They don't have to see him digging holes or emptying garbage, and he's there all the time working. I guess, I don't know, he's not working hard enough for them, right? That's what it sounded like the whole trial. No, he's not really pulling his weight out there. He's not the company. If the company wants to pay him a million dollars they can, but they didn't. He's not the one who made out payroll.

Now, it's an 81-page contract. It's in English. It's not in Spanish. There's a small portion of this about the prevailing wage stuff and they want to blame it on him. I mean, obviously, the government's theory is this: Look, he didn't sign it and you know he wasn't there when it was negotiated. That's true. And he didn't really meet with the Department of Labor or the forensic accountant or anybody. So what's their theory? Ahh, he's the father, he must know what's going on. Ladies and gentlemen, that's not proof beyond a reasonable doubt. That's nothing. That's what they want you to do. That's lumping people together.

(Continued on next page)

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MR. BURKE: The workers. We'll talk about it generally. We'll touch on it specifically. Now, general, we should let's give some up. It's sympathetic in many ways, right, the hard-working guys, it's a tough job. They're in a vulnerable position here with the government. If they don't cooperate with them, if they don't play ball with them, they're accused of crimes, they can be put in jail, they can be on the next plane back to South America.

Also, let's be honest, this is a big courthouse. It's not an old courthouse, but there's a lot of serious crimes that happen here and believe it or not, there's a lot more serious crimes in this courthouse. You talk about them sneaking into the country. It's not that big a deal in the whole lexicon of criminal activity. They shouldn't do it, it's bad, but it's not the end of the world. They didn't kill anybody. Let's give them that.

But, let's just say this: They're not credible, they're not reliable, by their very nature, by their very nature. And certainly beyond proof beyond a reasonable doubt they had fake names, they have fake IDs, they have fake green cards, they have fake Social Security cards. They're little fraudsters and they lie sometimes, and maybe they tell the truth sometimes, but you really can't divide it. You really can't tell one from the other.

Now, look, you folks in the jury, you're grownups,

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you're mature. The people who were on that witness stand, 1 2

these workers they sat down and sometimes they lied to us and you heard it. Now, can you prove it? You heard it. And I call this my-dog-ate-my-fake-green-card defense, right?

They're on the witness stand. You say, look, where is that green card? Where is that green card now? And they go oh, yeah, yeah, green card, hey, I lost that thing. I lost that green card. Where is the Social Security card? Oh, yeah, it's coming back to me. I lost that, too. I lost the Social Security card, too.

Did you look for it? No, I didn't look for it that hard, or hey, where is that visa, where is that fake visa you used when you got here? Oh, yeah, visa, I threw it away in Mexico. I think that's where it must be. I'm sorry. Complete nonsense, complete nonsense.

They shouldn't be crucified, right, but you're mature people. You heard people tell stories to you. It's just not true. It is just not true. And once they start lying to you, you see once they're willing to sit there and lie about some things, you got to be very careful about believing them about the other things because other things they have been rehearsed on, they have been rehearsed on it ten times, 20 times, 30 times and the Court will tell you this and maybe the Court did already, I'm not sure, they're allowed to prepare the witnesses, totally proper, right?

You can go talk to your witnesses before they testify. But there's a difference between being a prepared witness and a trained seal. So some of these things, these guys they repeat over and over, over and over again, other times when you ask them questions they haven't heard before they lapse into their illegal alien story.

Now, let's talk about the hiding stuff. Did they hide? I don't know. Let's presume they did. Now,

Mr. Bermudez from the Department of Labor testified. Seems like a nice guy. Said he went to the job site. He's not on the border patrol, but he is an investigator. So, maybe someone thinks they're hiding. Do you think anyone really has to tell illegal aliens to hide when government investigators come?

Do you think anyone has got to tell illegal aliens to use fake ID when they have fake ID and they have done it before?

Do you think anyone has got to tell illegal aliens who had this fake identification to give fake names to agents? Do you think they have to be taught that?

Look, if the Department of Labor came to a place I worked or maybe where you worked -- we'll pick on you, instead -- maybe you don't want to talk to them and you're citizens. You think illegal aliens want to talk to these people? Look, making up stuff and lying, it's what they do.

It's part of who they are once they sneak in to have this stuff. It's like asking ducks why do you swim in a Lake?

That's what ducks do. Why do illegal aliens lie to government investigators? That's what they do.

Now, let's discuss some of the workers separately.

And sometimes now, if I make a mistake, don't go by me, you go by the transcript and there was a lot of workers -- you can get them jumbled up in your head.

Antonio Torres was the first guy. He admits at the Department of Labor -- excuse me -- in court he said Luperio Naranjo told him to hide. He admitted that in the past at the Department of Labor that he said that Edgar Avila told him to hide.

And it seems to be a theme that runs through this:

Once these guys are caught lying, why did you make up that
name, why did you say this, why did you lie about that, it's
always, you know, the devil made me do it. They made me lie.

Luperio made me lie. Somebody else made me lie. Sometimes he
says it's Luperio Naranjo who told him to hide; other times he
says Edgar Avila told him to hide.

What else is interesting -- maybe it's interesting -- it depends on what you think, the first guy, Torres, admits to having a fake Social Security card and is he one of the guys that lost it? Yeah, he lost it. He lost it a long time ago. Then it turns out -- forgive me while I fumble through these

1	documents then it turns out he's got a fake green card page
2	66 line 18. Now you met with the government, correct, certain
3	times before you testified, right?
4	Answer: Yes.
5	Did you tell them you had a fake green card?
6	Answer: No.
7	Did they ask you if you had a fake green card?
8	Answer: No.
9	So, he told him them had a fake security card. He
10	didn't tell them he had a fake green card. It's not the
11	biggest deal in the world, but now, he's got a plea agreement.
12	I don't know if you can put this stuff up can you by any
13	chance.
14	MR. WIBLE: Objection. I don't think there was any
15	testimony about a plea agreement.
16	MR. BURKE: From Antonio Torres.
17	THE COURT: I don't recall any either. Is there
18	something in evidence?
19	MR. BURKE: Judge, it could be my mistake. This
20	agreement may not be in evidence. I'll move on if that's the
21	case.
22	THE COURT: What was the exhibit number?
23	MR. BURKE: 3502.
24	MR. WIBLE: It's a nonprosecution agreement. Not a
25	plea agreement.

1	MR. BURKE: Forgive me. It's my mistake. Okay. I
2	used the wrong words. I said a plea agreement. It's not a
3	plea agreement. It's a nonprosecution agreement. That's me.
4	But this is here. Is there a chance I can see 3502-16, just
5	the first page. Can you blow this first paragraph up.
6	This is the deal they made, the no-prosecution deal.
7	And he's not going to be prosecuted for coming into the
8	country, number one; number two, his possession of false
9	identification documents from '09 to the present, all right.
10	It goes on, but here's one, to the extent Torres has disclosed
11	such conduct to this office as of the date of this agreement,
12	all right.
13	So he won't be prosecuted as long as he tells them
14	about his fake ID. Is there a second page here, just the date
15	with the third page, before the trial, October.
16	So, not to be too lawyeristic about this, he admits on
17	the witness stand he didn't tell them about his green card.
18	He's got a fake green card. So, theoretically, he could be
19	prosecuted for having a fake green card. Are they going to do
20	it? No. Why? He's on their team.
21	MR. WIBLE: Objection, your Honor.
22	MR. BURKE: I would I'll take it back. I don't
23	know what they're going to do. I argue this to you, I don't
24	believe they will because he's on their team.

Angel Lojano, the second guy who testified, now, look

1	he's back here almost in a hole when he testifies over here.
2	He's way down here. Maybe his view of Mr. Naranjo is obscured
3	because of the screen there. There were books there. But they
4	ask him: Do you see Luperio Naranjo? He says no.
5	He doesn't see him in the courtroom. They asked him
6	do you see Jover. At first he says no, then he says, yes, I do
7	see Jover.
8	Look, this is not an identification case. What I want
9	you to think about, does Angel Lojano really know what's going
10	on?
11	On page 94, he says either Jover or Luperio told him
12	to lie to investigators. Wrong book. It's 105, 106, this is
13	cross examination by learned cocounsel, 105: It's fair to say
14	Mr. Naranjo, Jover Naranjo or Luperio Naranjo, did not tell you
15	to lie to those investigators, correct?
16	Answer: Yes.
17	So when they came on that day, you lied because you
18	just wanted to lie, would that be fair to say, sir?
19	Answer: Yes.
20	So, finally we get someone who admits they can lie on
21	their own. What else about Mr. Torres and I'm saying, like, is
22	he credible, do we know what's happening with him. Does he
23	know what's going on? 101, line 15: How much did you say you

Answer: 15 an hour.

were paid?

1 Was that accurate? 2 No. Then he continues. 3 4 How much were you paid an hour? 5 Can you repeat the question? 6 Question: Excuse me. I asked you how much you were 7 paid for your work at the job site? Answer: Fifteen. 8 9 So when you told the investigator that you were paid 10 15 an hour, was that true, was that accurate? 11 Yes. 12 So in that one page he goes from saying the \$15 is not 13 accurate to saying it is accurate. Is it the biggest deal in 14 the world? No. But it's something that you have to think 15 about when you say does this guy know what he's talking about? Is he credible? Is he reliable? Is he proof beyond a 16 17 reasonable doubt? He's the guy who said he still has his fake 18 ID. They didn't even ask him for it. Criollo was the next fellow who testifies. It's 19 20 Lojano's brother. He says, yeah, I talked to my brother about 21 the whole thing, what happened. He threw his stuff away, he 22 threw his cards away, yeah, I threw it away. 23 What else is interesting? He says his last day, they 24 call him up and tell him don't come to work again. That's the

day that he didn't go to work, right. He said it was okay, he

had an excuse, but do you think it's a coincidence he doesn't show up for work one day, they call him up and tell him don't come again?

They talked about money. He said, no, it wouldn't be a bad thing; the money wouldn't be a bad thing.

Pablo, that is, Pedro Pablo, was the next guy. He meets with the union six or seven times, four or five times with the Department of Labor.

Can I see 406 and 420 for a second. Now, that's 406, the guy in the white shirt is the guy — is the gentleman from the union who testified. Can I see 420. Same fellow. The union guy identified himself.

Now when he testified, he said -- that's the guy from the Department of Labor. That's how close everyone was working together here. He can't tell the Department of Labor from the union. They're all meeting together. They're all hanging out together.

What else is significant? Page 199. He says these words "it's not about the money," we're asking you're going to get more money, he says it's not about the money, but if the money comes, it's okay.

Now, I work for a very smart man a long time ago and he told me this: When someone says it's not about the money, it's about the principle of the thing. That's how you know it's about the money. All these guys, all these guys stand to

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get money and that's what this is about. 1 2 Now, look, they may not be sophisticated in many ways. 3 They may be from outside our cultural orbit. They're not 4 stupid. They're intelligent. They know what they're going to -- what they have been getting paid and they know what they 5 6 can get. 7 Clever Pauta. Now, going to the government's summation they mentioned, they said that Luperio 8 9 Naranjo -- sometimes I hear these things wrong -- they said in 10 their summation Luperio Naranjo gave Pauta fake ID. 11 Page 228, line eight: What, if anything, did you use 12 to get past the security booth. 13 Answer: Well, I was given an ID. 14 Question: Whose ID did you use? 15 Answer: Luperio Jr.'s. Who gave you that ID? 16 17 Edgar Avila? Who is that? The foreman. 18 19 Not Luperio. Edgar. Did it really happen? The story 20 shifts. It's not Luperio. He's another guy. He lost his 21 stuff. 22 Let's go to Campoverde, last but not least. Now 23 Campoverde is the guy who goes from Ecuador to Colombia to the

Dominican Republic to Mexico to the United States. I mean, you can have a Masters Degree and you can't get a plane ticket now

to Miami, right. He can figure this out. He knows how to do 1 things. And it's about money and it's about meeting with the 2 3 union. He had an accident. He got workers comp. And can I see 844 from the government's exhibit. Those forms that we had 4 5 been looking at. Look, can you blow up this thing here. 6 Campoverde. On cross examination he says: Yeah, I 7 signed it, that's my signature. Through a series of questions: Oh, you signed that? 8 9 On the document itself it says, look, you're supposed 10 to be a resident alien or U.S. citizen. He's not. Okay. 11 What's even better, right, he's there. He starts saying, oh, 12 someone else filled it out. I just signed it. 13 Then there's a break. The next day, he's on the stand 14 the next day. They put -- this is Mr. Jacobs on redirect --15 they put 844 up there. They put it on the screen. And he says to him: Where were you working when you received this 16 17 document? 18 No, I didn't receive the document. 19 Have you ever seen this document before? 20 Answer: No. 21 Can we go to page two of the exhibit. 22 Have you seen this document before? 23 No. 24 Is that your signature on the document? 25 No.

So, this guy goes from one day he signed it to the next day he doesn't remember ever seeing this thing before in his life. Unto itself, right, let's be honest, unto itself it's not the biggest deal in the world. But this is not proof beyond a reasonable doubt because this is what they're relying on. These are the witnesses the government is relying on for proof beyond a reasonable doubt. And from day-to-day they can shift their testimony unless they rehearse parts of it ten, 20, 30 times.

Two guys lost their ID cards, two guys threw it away, one of them still has it, and out of the six guys who testified, nobody turns in their fake identification to the government, none of these folks, right?

Alone and you can always say, well, there's a lot of them, we'll stick them all together. Maybe we can get beyond a reasonable doubt that way. We'll lump them all together.

Alone or together they're not credible, they're not reliable.

What they have in common is that they have been rehearsed many times about things to say, they blame people for things they have done, and the fact that if they cooperate and stick with their no-prosecution agreements, they don't get prosecuted, they can stay here, and they can get more money.

Their testimony is all of a piece. You should not be dividing their testimony, I submit to you, I argue to you into like, oh, I can believe him about this, but I can't believe him

about that. What I'm saying is believe whatever you want, but their testimony is not proof beyond a reasonable doubt.

The fellow from the Department of Labor, he never sees
Luperio Naranjo tell anyone to hide, you know, red alert, the
Department of Labor is here. He comes up in plain clothes.
When I say plain clothes. He's not a cop. He doesn't have a
uniform. He dresses normally, he just walks up there.

He doesn't see anybody hiding like -- this is what I mean, you don't really know what happened. He never sees anyone hide. He says it's an open space. I didn't see anybody hiding. And why is he there? He's there because of the union complaints.

He testified he said he's there's a civil suit pending and there's been no decision yet. He also says under the Davis-Bacon Act, the general contractor, which is Lettire, is responsible for any back-wages owed under the prevailing wage act by the subcontractor.

Let's talk about the union guy. Look, I may be getting the name -- he works for the international unions of the world. I forgot. It's an organization that's funded by unions all over the country. And then when they find people doing nonunion work, that's when he swings into action. He's a union recruiter.

They get more members and more people in the union and they can get more money. And then they can give more money

back to the unions and hire more people. And there's nothing wrong with unions, right? It's America. You have a right to have a union.

But this is extreme. He's down there 30 or 40 times. They're Marching around. They're blowing up a big rodent, right? They're giving out stuff to the workers. This is the engine that starts this thing off.

And he's obviously talking to them about money at certain points, they're talking about back-wages, what they can get. They have meetings at cafes, restaurants. They're allowed to. That's fine. They're all there, they're all going over it, over it and what is significant, I submit to you, they video tape interviews, they videotape interviews at one of the first meetings, and he has no idea what I went through he has no idea what I went threw so we get to hear these guys after they have been prepped and gone over stuff ten, 20, 30 times, right, but we don't get to hear it the first time because we don't know where the tapes are.

And it's obvious he's working hand in glove with the Department of Labor. He brings them to the meetings, right.

Now he said -- excuse me -- Bermudez said look, I didn't talk to the guys from the union. They went to union hall. They all sat down together. They're all doing this together.

What else did you notice, people from prominent organizations testified. Ms. Gingrich. She's the lady from

Floyd Advisors. What do they have in common? She didn't know what her firm was paid. Mr. Pine, the first guy who testified, he works for Lettire, he's the financial man. He doesn't know if Lettire made profit. Michelle Lettire, she doesn't know if they made any profit.

So the sophisticated people don't like to talk about what profit they made. The workers told you they told us 13 bucks an hour, we got paid 15 -- 13 bucks an hour. They told us 15, they got paid 15.

Michelle Lettire also said the company had to pay a fine. They didn't pay prevailing wages for some of their workers. They didn't have the correct kind of contract, and she said the general contractor is responsible for the subcontractor and the general contractor has got to pay any back prevailing wages owed by the subcontract. Okay, 412.

And as far as you know, Lettire has agreed to pay any back-wages that Enviro owes its workers for any violation of the prevailing wage act, right?

Answer: I guess, yeah.

Now, what else that I want you to know about Michelle Lettire. Now, I think it's a big company. They got millions of contracts. She works there for 30 years. We asked her questions about -- I'm paraphrasing now -- wasn't there a settlement? Didn't Lettire have a settlement? What's the terms of the settlement?

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She goes, I don't know what's going on with the settlement, I hardly know anything about that. No one tells me.

So, when it's their witness who don't know about the terms of a contract for a business, it's okay. When Mr. Luperio Naranjo doesn't know about the terms of a contract that's 81 pages long and in a different language, it's not okay. Then they say, oh, he must know. He's the father. That's not proof beyond a reasonable doubt. That's conjecture. It's nonsense.

Look, at the end of the day, there's no proof beyond a reasonable doubt that he committed any of these crimes. Now, the prosecution is going to do one or two things or both to Luperio Naranjo on rebuttal. They'll say look at these documents, look at all these documents. He didn't sign the contract. He didn't make out the paperwork. He didn't sign the checks. He didn't go meet with Lettire. He didn't meet with the Department of Labor.

Look, I'm sure he got checks, I'm sure he signed them, cashed them, the corporation, right. He's not the corporation. They can pay them whatever they want and essentially that's what the witness from HPD said, the last guy. And the standard of proof is not maybe, could have, possibly. It's beyond a reasonable doubt, okay?

Forget about the documents. Let's say, okay, ladies

and gentlemen, on government's rebuttal, forget about the documents; just go by the testimony of those workers. You heard them. You heard for the most part rehearsed testimony, some of it was ridiculous, it's not reliable, it's not credible. And remember they all have deals. It's not a plea deal, the government is right from before. They're nonprosecution agreements.

They're not going to be prosecuted if they come and testify and meet with them if they tell the truth. We heard that a bunch of times, if they tell the truth. Also one of the witnesses admitted this: Who determines whether or not you're telling the truth? They do, the government does.

And you can't just believe -- withdrawn. You can do whatever you want. You're the jury. You shouldn't believe parts of this thing, parts of their testimony when you know they're lying.

Statements by Jover that they're saying he made, the Court has instructed you before that that's not evidence against Luperio. You don't impute knowledge to him. And the Court will define all these terms, knowingly, intentionally, willfully. He's got to know he's doing mail fraud.

The government might say, look, Mr. Burke will have you believe all the witnesses got together and started lying.

And if we wanted to have them lie, we'd have them all tell the same story. Well, ladies and gentlemen, these witnesses did

pretty good. We got this far. And when you ask them questions 1 that are not in the script, that's when they come off it. 2 3 Now, look it's separate trials, separate evaluation of 4 the evidence, separate verdicts. And don't forget, the 5 government witnesses, the workers, when you decide their 6 credibility, they all had these no-prosecution agreements. 7 That doesn't of itself mean they have to be lying. mean is the government has leverage on them and it can affect 8 9 the way they testify. "To know that you do not know is the best; to pretend 10 to know when you do not is a disease." Lao Tzu. 11 12 At the end of the day, you can only pretend that 13 there's proof beyond a reasonable doubt against Mr. Naranjo. 14 They never proved the elements of the crime against him. 15 started out this case innocent. They didn't meet their burden of proof. He's innocent today. The case will be in your hands 16 17 soon. I ask you to find him not guilty of all the charges in 18 the indictment. Thank you. 19 THE COURT: Thank you. Does the government want to do 20 their rebuttal now or after lunch? 21 MR. JACOBS: If the jury is happy waiting 20 minutes, 22 we will do the rebuttal now. 23 Thank you, Judge. 24 THE COURT: Proceed.

MR. JACOBS: Ladies and gentlemen, you have just heard

a series of remarkable arguments from two very talented defense counsel who have done their best for the last couple of hours to try to distract you from the evidence in this case and say look over here when what you should be looking at is right here in front of you.

Now, just as an initial matter, just to be clear, the defendant advice no burden in this case. They don't have to do anything. They don't have to call witnesses. They don't have to put on evidence. They don't have to make arguments.

Here, they did make arguments and when they do that, it's appropriate and proper and you should scrutinize those arguments carefully and just see if they make sense. See if they fit with the evidence you've seen and what you've heard.

Now, one argument you heard from both defense counsel, you heard it at some length is that you shouldn't believe the workers you heard testify. This is a remarkable argument.

It's remarkable the way they made the argument.

They argue that they entered the country illegally, they committed crimes, they want money, so you shouldn't believe them. Here's what's interesting about what you heard: They didn't say those people weren't working at 100th Street. You didn't hear either defense counsel say they were lying when they told you they were working at 100th Street. Can there really be any dispute about that? They were photographed there. They all told you they worked there. The work somehow

got done. Someone was doing it and if they were working at the job site, let's just start with that, there was a fraud.

They're not on the certified payrolls.

Were they lying when they said they got \$13 an hour or \$15 an hour instead of the prevailing wage of \$49 or 33?

Neither defense counsel said they really did get paid \$49 an hour. There's no question that that testimony that they got \$13 and \$15 an hour was accurate. It was corroborated by all the other evidence.

Were they lying when they said the defendants' friends and family didn't work at the job site like Gloria Feijo and Marcia Gonzalez and the others, Luperio Naranjo Jr., was that not credible testimony when the workers said those people didn't actually work at the job site even though their names are throughout the certified payrolls? Nobody ever saw them at the job site.

And again, if that's -- you credit that testimony, there's a fraud here because the certified payrolls say that those people worked at that job site. And I think the inability to really explain what of this -- the main parts of the testimony, the inability of defense counsel to say which of those main parts should not be credited really exposes what's going on here because in large part the testimony of the workers was consistent, they corroborated each other, and it was consistent with all the other evidence you saw and heard in

1 | this case.

Now, the testimony — the argument that workers you shouldn't believe them it's remarkable for another reason which is that their incentive is to tell the truth. They all have these nonprosecution agreements with the government that provide they won't be criminally prosecuted for certain crimes, but in order to get that protection, in order to keep it, they have to tell the truth on the witness stand. That's their incentive here because if they are not truthful, that

protection goes out the window.

Now, it's worth pointing out the protection is actually more limited than Mr. Burke said. He said that they get to stay in this country and that's just not true. Nothing in those agreements says that the separate agency that handles immigration won't deport them. That's not a part of the agreements. The only protection the agreements provide is against being criminally prosecuted for certain specific crimes listed in the agreements. You'll be free to look at them yourselves in the jury room. They're government exhibits 3500 in different numbers.

And in order to keep that limited protection, they have to tell the truth. Now, did they do that? You saw their demeanors on the witness stand. You saw how they answered questions. You saw how they acknowledged when they had been inaccurate in some respect. You saw how they made efforts to

give answers to the questions that were being posed to them,
sometimes repeatedly. You saw how their testimony, the
testimony of each worker was in large part consistent with the

testimony of the other workers.

Another reason and the last reason, this argument about not believing the workers is remarkable is because the basis for the argument the fact that the workers were here illegally and committed crimes really demonstrates exactly why these defendants chose these workers as part of the scheme, because part of the scheme was to hire workers who they thought wouldn't talk to law enforcement.

The reason the defendants say not to trust these workers is the reason they hired them because they thought they could rely on these particular workers to keep the scheme a secret.

Now, another theme, and I just want to address a few of the themes defense counsel raised in their arguments I can't address all of them and it's the evidence that controls, but another argument they both made is that this case has something to do with the labor union.

This argument is a complete distraction. The case is not about a union. What did you hear about the labor union?

You heard the two guys periodically went to the job site on

East 100th Street, handed out fliers that listed the prevailing wage information, talked to workers when they could, shot

video, told the Department of Labor what was going on. That's it. There's no evidence that the union did anything illegal or improper or was somehow part of the prevailing wage scheme.

The idea that this case has something to do with the union, that there's some undercurrent, as Mr. Donaldson kept saying, is a pure distraction. It's like the giant inflatable rat that you heard defense counsel mention a few times in cross examination. It is simply a distraction, trying to get you to look here, instead of at the evidence.

And one other -- before I move on to the next thing, there's one other thing worth pointing out about the nature of some of the testimony defense counsel challenged that the workers gave. They challenge a few of the smaller things they testified about, not the amount they made or whether they worked on the job site, but some other things.

They say Angel Lojano was lying about Luperio Naranjo giving him the Franklin Chiriboga ID card, and you can tell that because when he ultimately got an ID card in his own name, the one that says Angel Lojano, he made that; or they say they're lying about hiding because no one ever saw them hiding even though how are investigators supposed to see them if they were hiding? It's not clear.

They say the signatures aren't forgeries even though the workers who said the signatures were forged in large part hadn't seen those sign-in sheets before. That was their

testimony. They knew it was a forgery because they had never seen that document. They never signed in to work.

As you are evaluating all this testimony, one thing to keep in mind is that memory about big things that happened four years ago can be clear even if the smaller details are less clear.

Everyone walks by the big statue coming into the courthouse. But can you say she is standing on the left foot or the right foot? The big statue of justice, is she standing on the left foot or right foot, even though you've seen it every day. That's a small detail. It's the kind of thing you don't remember, but that doesn't mean you don't see the statue.

Mr. Donaldson spent a good portion of his summation talking about something that his client's own words prove is not true. He spent a good portion of his summation trying to suggest to you that the wage determination, the information about what the prevailing wages are, that Jover Naranjo didn't know that information, that he wasn't given it at the start of the project.

But what did Jover Naranjo's own words say about this? Government Exhibit 1003, Jover Naranjo's prior testimony under oath.

- "Q. How did you learn the differences between Tier A and Tier B workers.
- "A. That's in the schedule. Normally they put it in the

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Summation - Mr. Jacobs

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contract.

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Was it in the contract that you had on the Ciena Project?

"A. In the beginning no, but the following week, yes, he gave

"Q. But at the time you signed it, did you know that you had

to categorize workers as Tier A or Tier B?

"A. Yes."

And why? Because he had been doing prevailing wage work for 20 years, more than that. So of course he knew the wage schedule. He said that in Government Exhibit 1003, when they told me it was prevailing wage, I knew more or less was what was going to apply because I was doing other prevailing wage.

The idea that Mr. Jover Naranjo didn't know the prevailing wage rate is simply preposterous. And not only that, it's listed in the very first certified payroll that Jover Naranjos from the first week of work. The prevailing rates are right there in a column that documents Jover Naranjo signed it and says it's accurate.

Mr. Donaldson spent a good portion of his time working about how maybe there is something else going on, maybe there's something going on with the wage rates. There is nothing going on. Jover Naranjo knew exactly what those rates were from the very start.

Mr. Donaldson also said that there's no mailing here

and that the government is trying to switch something on you, switch its theory in some way with respect to the mailing. Not true. The beginning of this trial, I said they're charged with mail fraud because the certified payrolls that are part of the scheme were mailed from Lettire, the general contractor, to the city agency that reviews them. And that's exactly what the evidence showed.

What did you hear? You heard that David Rosenthal from HPD testified that he received the certified payrolls from Lettire, the general contractor. And he was even more specific than that; he said it was by Fed Ex. And then Michelle Lettire, the bookkeeper, testified she mailed the certified payrolls. How? By Fed Ex. To whom? David Rosenthal. Their testimony matched up precisely. You heard from the person who sent and received the mailings and it was unchallenged.

You heard from Mr. Burke at some length that Luperio Naranjo, he's not the owner here, he didn't sign the contract, he didn't sign the payrolls, and so you should find him not quilty. Let's just look at this argument for a few minutes.

First I expect Judge Rakoff will instruct you that even a single act is sufficient to bring a defendant into a conspiracy, a single act. Conspirators don't have to play equal roles. They don't have to play the same roles. One act can be enough.

And here you have numerous acts from Luperio Naranjo

that make him part of this scheme. As Mr. Wible explained Luperio Naranjo told Joaquin Pablo to tell investigators that he makes \$34 an hour. Where did that number come from? It's the prevailing wage for work Pablo was doing. That's one act. He tells Criollo and Lojano to use the names Fabian Avila and Franklin Chiriboga, two names that appear right next to each other on a lot of the certified payrolls.

He tells Antonio Torres to use the name Luperio
Naranjo Jr., another name that appears on the certified
payrolls. Each time a worker is interviewed on site, somehow
that worker appears on the certified payrolls for that week.
Why? Because Luperio Naranjo makes sure that that information
is passed on to Jover Naranjo.

And of course, Luperio Naranjo knew that the

Department of Labor was investigating here. He spoke with Luis

Bermudez on September 1 near the beginning of the project and

Bermudez told him Bermudez was with the Department of Labor.

Luperio Naranjo also spoke with the union representative. And when he saw the union representative handing out those sheets with the prevailing wage on them, he told the workers to throw them to the ground. He knew exactly what was going on here.

And just one other point here, Mr. Burke spent some time arguing that that Luperio Naranjo, he wasn't doing any demolition and we were, the government was lingering on that in some form of prejudice based on Luperio Naranjo's age. That is

simply false.

The reason it matters that Luperio Naranjo wasn't doing demolition is because the certified payrolls say that he was. They say he was doing demolition, and they say that because people need to be listed on the certified payrolls or otherwise, the government would wonder how the work is getting done. They weren't listing the real workers, so they had to list people. And one person they listed was Luperio Naranjo saying he's doing demolition. It matters that he wasn't doing demolition because that's what the certified payrolls say he was doing and it was a lie.

You heard Mr. -- I just have two left. You heard Mr. Donaldson say that Jover Naranjo wasn't involved in any sort of witness tampering. What are some examples? I'll just give a couple. Jover Naranjo told Angel Lojano to lie to the Department of Labor and say he was only at the job site once shoveling snow.

And Mr. Donaldson says, well, on cross examination

Lojano testified that Jover said there's nothing to be done.

But nothing that was said on cross examination by Angel Lojano rebutted that he also told — that he was also told by Jover

Naranjo to lie, and the lie he was told to tell is perfectly consistent with what's going on.

He's told to say I was shoveling snow and, in fact, it is the winter when he's being told this. It's not January.

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## Summation - Mr. Jacobs

And he's told to say he's only at the job site once because, of course, he had been seen there by the very investigators who he spoke with that Jover Naranjo was so concerned with.

Jover Naranjo also gave that document with the list of addresses for the workers to Luis Bermudez in deliberate effort to prevent the witnesses from being found, to prevent them from

(Continued on next page)

ever testifying at any proceeding.

MR. JACOBS: Criollo was fired and the Luperio Naranjo tells him to leave the state. Pablo is given a fake check and Jover Naranjo says this is to make it look like you were being paid the prevailing wage or he says it's to make it look like you were working for the company back in August on the job site; I need paperwork to prove it. Pauto is given that phony declaration to sign, and he refuses to sign it and say that he withdraws his name as an underpaid worker. Of all of these are examples of witness tampering.

Like I said, I don't have time here to address each of the arguments you heard from defense counsel. So with the arguments I haven't addressed, simply look at the evidence.

The evidence answers all of those arguments. But I do want to say one last thing before I sit down.

The general idea from each of defense counsel is that you should look at each little piece of evidence: Look at it in isolation; pick it apart. But as you're evaluating the evidence, look at what the evidence shows as a whole. What does the big picture here show. It shows workers got paid \$13 or \$15 an hour on that job site. They weren't paid the prevailing wage. To hide this, the certified payrolls were loaded with lies. The certified payrolls were Fed Exed from the general contractor to the City. Jover Naranjo admitted what he did to Elizabeth Gingrich. Jover Naranjo gave that fake list of employees to Luis Bermudez. Jover Naranjo gave

doctored checks to Lettire. When Lojano didn't play along, they fired him. Jover Naranjo told him to lie. When Criollo, who happened to be Lojano's brother, they fired him too, and Luperio said, "You should leave New York State."

This evidence, and all the other evidence you've seen and heard, firmly establishes the defendant's guilt. I want to close by asking you to do the same three things I asked you to do at the beginning of this trial: Follow the law, apply the evidence, use your common sense, and return a verdict of guilty on all counts.

MR. JACOBS: Thank you.

THE COURT: Thank you very much.

Ladies and gentlemen, we are going to let you go have your lunch now. It's been preordered so you will have lunch in the jury room. I want to make sure that you understand you should not begin your deliberations yet. Do not discuss the case among yourselves in any way, shape or form because there is one thing still to come, which is my instructions of law. Until you hear them, you must not deliberate on the case. You must not discuss anything you heard this morning. You must not discuss the evidence of the case.

So have a terrific lunch. We will see you at 2:00. We will give you my instructions on the law, and then you will start your deliberations.

(Jury excused)

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THE COURT: Those were four very fine summations. I congratulate counsel on a job well done. We will see you at 2:00.

(Luncheon recess)

## AFTERNOON SESSION

2:00 p.m.

(In open court; jury present)

THE COURT: I'm giving my courtroom deputy copies of the charge to distribute to the jury and also to the court reporter and to counsel, and we will, in addition, mark one copy as Court Exhibit 2 to be docketed.

Bring in the jury.

(Jury present)

THE COURT: Ladies and gentlemen, you have now a copy of my instructions. We will read them together now and then you will have them with you to take with you into the jury room when you begin your deliberations. If you look at the table of contents, you will see that the instructions are divided into three parts:

First, are the general instructions. These instructions apply not only to this case but to all cases. Then there are the instructions that apply to more specific charges of this case. And then there are some concluding instructions about how you fill out your verdict form and things like that.

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Charge

So let's begin with instruction number one.

We are now approaching the most important part of this case, your deliberations. You have heard all the evidence in the case, as well as the final arguments of the lawyers for the parties. Before you retire to deliberate, it is my duty to instruct you as to the law that will govern your deliberations. As I told you at the start of this case, and as you agreed, it is your duty to accept my instructions of law and apply them to the facts as you determine them.

Regardless of any opinion you may have as to what the law may be or ought to be, it is your sworn duty to follow the law as I give it to you. Also, if any attorney or other person has stated a legal principle different from any that I state to you in my instructions, it is my instructions that you must follow.

Because my instructions cover many points, I have provided each of you with a copy them, not only so that you can follow them as I read them to you now, but also so that you can have them with you for reference throughout your deliberations. In listening to them now and reviewing them later, you should not single out any particular instruction as alone stating the law, but you should instead consider my instructions as a whole.

Your duty is to decide the factual issues in the case and arrive, if you can, at a verdict. You, the members of the

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Charge

jury, are the sole and exclusive judges of the facts. You pass upon the weight of the evidence; you determine the credibility of the witnesses; you resolve such conflicts as there may be in the testimony; and you draw whatever reasonable inferences you decide to draw from the facts as you determine them.

In determining the facts, you must rely upon your own recollection of the evidence. To aid your recollection, we will send you all of the exhibits at the start of your deliberations, and if you need to review particular items of testimony, we can arrange to provide them to you in transcript or read-back form.

Please remember that none of what the lawyers have said in their opening statements, in their closing arguments, in their objections or in their questions is evidence. Nor is anything I may have said evidence. The evidence before you consists of just three things: The testimony given by witnesses that was received in evidence, the exhibits that were received in evidence, and any stipulations of the parties that were received in evidence.

Testimony consists of the answers that were given by the witnesses to the questions that were permitted. Please remember that questions, although they may provide the context for answers, are not themselves evidence; only answers are evidence, and you should therefore disregard any question to which I sustained an objection. Also, you may not consider any

answer that I directed you to disregard or that I directed be stricken from the record. Likewise, you may not consider anything you heard about the contents of any exhibit that was not received in evidence.

Furthermore, you should be careful not to speculate about matters not in evidence. For example, there is no legal requirement that the government prove its case through a particular witness or by use of a particular law enforcement technique. Nor should you speculate about why one or another person whose name may have figured in the evidence is not part of this trial or what his or her situation may be. Your focus should be entirely on assessing the evidence that was presented here for your consideration.

It is the duty of the attorney for each side of a case to object when the other side offers testimony or other evidence that the attorney believes is not properly admissible. Counsel also have the right and duty to ask the Court to make rulings of law and to request conferences at the side bar out of the hearing of the jury. All such questions of law must be decided by me. You should not show any prejudice against any attorney or party because the attorney objected to the admissibility of evidence or asked for a conference out of the hearing of the jury or asked me for a ruling on the law.

I also ask you to draw no inference from my rulings or from the fact that upon occasion I may have asked questions of

certain witnesses. My rulings were no more than application of the law and my questions were intended only for clarification or to expedite matters. You are to expressly understand that I have no opinion as to the verdict you should render in this case.

You are to perform your duty of finding the facts without bias or prejudice as to any party. You are to perform your final duty in an attitude of complete fairness and impartiality. You are not to be swayed by rhetoric or emotional appeals.

The fact that the prosecution is brought in the name of the United States of America entitles the government to no greater consideration than that accorded any other party. By the same token, it is entitled to no less consideration. All parties, whether the government or individuals, stand as equals at the bar of justice.

Please also be aware that the question of possible punishment is the province of the judge, not the jury, and therefore it should not in any way enter into or influence your deliberations. Your duty is to weigh the evidence and not be affected by extraneous considerations.

It must be clear to you that if you were to let bias or prejudice or fear or sympathy or any other irrelevant consideration interfere with your thinking, there would be a risk that you would not arrive at a true and just verdict. So

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do not be guided by anything except clear thinking and calm analysis of the evidence.

The two defendants here, Jover Naranjo and Luperio Naranjo, Sr., are charged with several federal crimes about which I will instruct you shortly. Please bear in mind, however, that the charges or counts, as they are called, are not themselves evidence of anything.

The defendants have pleaded not guilty, and you must consider the evidence against each of them individually. To prevail against a given defendant on a given charge, the government must prove each essential element of that charge beyond a reasonable doubt as to that defendant. If the government succeeds in meeting this burden, your verdict should be guilty on that charge. If it fails, your verdict should be not guilty on that charge. The burden never shifts to any defendant for the simple reason that the law presumes a defendant to be innocent and never imposes upon a defendant in a criminal case the burden of or duty of calling any witness or producing any evidence.

Since in order to convict a given defendant of a given charge, the government is to prove that charge against that defendant beyond a reasonable doubt. The question then is what is a reasonable doubt? The words almost define themselves. It is a doubt based upon reason. It is a doubt that a reasonable person has after carefully weighing all the evidence. It is a

doubt that would cause a reasonable person to hesitate to act in a matter of importance in his or her personal life. Proof beyond a reasonable doubt must be, therefore, be proof of a convincing character that a reasonable person would not hesitate to rely upon in making an important decision.

A reasonable doubt is not caprice or whim. It is not speculation or suspicion. It is not an excuse to avoid the performance of an unpleasant duty. The law does not require that the government prove guilt beyond all possible or imaginable doubt. Proof beyond a reasonable doubt is sufficient to convict.

If, after fair and impartial consideration of the evidence, you have a reasonable doubt as to defendant's guilt with respect to a particular charge against him, you must find the defendant not guilty of that charge. On the other hand, if, after fair and impartial consideration of all the evidence, you are satisfied beyond a reasonable doubt of a defendant's guilt with respect to a particular charge against him, you should not hesitate to find that defendant guilty of that charge.

In deciding whether the government has met its burden of proof, you may consider both direct evidence and circumstantial evidence.

Direct evidence is evidence that proves a disputed fact directly. For example, where a witness testifies to what

he or she saw, heard or observed, that is called direct evidence.

Circumstantial evidence is evidence that tends to prove a disputed fact by proof other facts. To give a simple example, suppose that when you came into the courthouse today, the sun was shining and it was a nice day, but the courtroom blinds were drawn, and you could not look outside. Then later, as you were sitting here, someone walked in with a dripping wet umbrella, and, soon after, somebody else walked in with a dripping wet raincoat. Now, on our assumed facts, you cannot look outside the courtroom, and you cannot see whether it is raining. So you have no direct evidence of that fact. But, on the combination of the facts about the umbrella and the raincoat, it would be reasonable for you to infer that it had begun raining.

That is all there is to circumstantial evidence.

Using your reason and experience, you infer from established facts the existence or the non-existence of some other fact.

Please note, however, that it is not a matter of speculation or guess — it is a matter of logical inference.

The law makes no distinction between direct and circumstantial evidence. Circumstantial evidence is of no more or less value than direct evidence, and you may consider either or both and may give them such weight as you conclude is warranted.

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It must be clear to you by now that counsel for the government and counsel for the defendants are asking you to draw very different conclusions about various factual issues in the case. Deciding these issues will involve making judgments about the testimony of the witnesses you have listened to and observed. In making these judgments, you should carefully scrutinize all the testimony of each witness, the circumstances under which each witness testified, and any other matter in evidence that may help you decide the truth and the importance of each witness's testimony.

Your decision of whether to believe a witness may depend on how that witness impressed you. How did the witness appear? Was the witness candid, frank and forthright, or did the witness seem to be evasive or suspect in some way? How did the way the witness testified on direct examination compare with how the witness testified on cross-examination or in prior testimony? Was the witness consistent or contradictory? Did the witness appear to know what he or she was talking about? Did the witness strike you as someone who was trying to report his or her knowledge accurately? These are examples of the kinds of commonsense questions you should ask yourselves in deciding whether a witness is, or is not, truthful.

How much you choose to believe a witness may also be influenced by the witness's bias. Does the witness have a relationship with the government or a defendant that may affect

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how he or she testified? Does the witness have some incentive, loyalty or motive that might cause him or her to shade the truth? Does the witness have some bias, prejudice or hostility that may cause the witness to give you something other than a completely accurate account of the facts he or she testified to?

In this regard, you have heard testimony from cooperating witnesses who testified that they have entered into agreements to cooperate with the government. The law permits the use of testimony from cooperating witnesses; indeed, such testimony, if found truthful by you, may be sufficient in itself to warrant conviction if it convinces you of a given defendant's guilt beyond a reasonable doubt. However, the law requires that the testimony and motives of a cooperating witness be scrutinized with particular care and caution. After carefully scrutinizing the testimony of a cooperating witness and taking account of its special features, you may give it as little or as much weight as you deem appropriate.

As to all witnesses, you should consider whether a witness had an opportunity to observe the facts he or she testified about. Also, as to all witnesses, you should consider whether the witness's recollection of the facts stands up in light of the other evidence in the case.

In other words, for all witnesses, what you must try to do in deciding credibility is to size up a person just as

you would in any important matter where you are trying to decide if a person is truthful, straightforward and accurate in his or her recollection.

The defendants did not testify in this case. Under our Constitution, a defendant has no obligation to testify or to present any evidence, because it is the government's burden to prove a defendant guilty beyond a reasonable doubt. A defendant is never required to prove that he or she is innocent.

Therefore, you must not attach any significance to the fact that the defendants did not testify. No adverse inference against the defendants may be drawn by you because they did not take the witness stand, and you may not consider it against the defendants in any way in your deliberations in the jury room.

With these preliminary instructions in mind, let us now turn to the specific charges against the defendants Jover Naranjo and Luperio Naranjo, Sr. Count One charges the defendants with conspiracy to commit mail fraud, but we will first discuss Count Two which charges the defendants with the substantive crime of mail fraud.

In order to convict a given defendant of mail fraud, the government must prove beyond a reasonable doubt each of three elements as to that defendant:

First, that the defendant devised a fraudulent scheme; Second, that that defendant did so knowingly and

willfully and with a specific intent to defraud; and,

Third, that at least one mailing occurred in the execution of that scheme.

As to the first element, a scheme to defraud is a plan or design to obtain money or property by means of one or more false or misleading statements of a material fact. A statement is false if it is an outright lie. A statement is misleading if it is true as far as it goes but creates a false impression by omitting material information necessary to correct the false impression. A statement is material if it relates to a fact that a reasonably prudent person would consider important in making a decision to transfer money or property.

Here, specifically, the government alleges, and the defendants deny, that defendants devised a scheme to obtain payment under a federally funded demolition contract without paying workers the required prevailing wage. In this regard, federal law requires that the workers employed on construction projects, funded, at least in part, with federal money, must be paid no less than the prevailing wage for similar workers in the area, an amount determined by the U.S. Secretary of Labor. Further, this law requires that contractors and subcontractors on such projects submit weekly payroll statements with respect to the wages and benefits paid to each employee.

As to the second element -- that the defendant you are considering participated in the scheme knowingly and with a

specific intent to defraud -- to act knowingly means to act consciously and deliberately rather than mistakenly or inadvertently; but in this context, it also means that the defendant had knowledge that he was participating in a fraudulent scheme. It is not enough that the defendant you are considering may have participated in a fraudulent scheme carelessly, negligently or otherwise unknowingly. He must do so knowingly. Similarly, to act willfully, and with a specific intent to defraud, requires that the given defendant you are considering purposely intended to obtain payment under a demolition contract without paying workers the required prevailing wage.

As to the third element -- that in the execution of the scheme to defraud at least one mailing was made (including in this category not only U.S. mails but also private interstate carriers like Federal Express) -- it is not necessary that the use of the mails itself contained a fraudulent representation; rather, it is sufficient if it was used to further or assist in carrying out the scheme to defraud in any respect. Also, to cause the use of the mails, it is not necessary for a given defendant to be directly or personally involved in sending the mail, so long as the mailing was reasonably foreseeable in the execution of the scheme to defraud. The mailing must, however, either come from or go to somewhere in the Southern District of the New York. In this

regard, I instruct you that Manhattan and the Bronx are within the Southern District of New York.

In addition to the substantive mail fraud count, Count Two, both defendants are also charged with conspiracy to commit mail fraud, Count One. In order for the defendants you are considering to be guilty of conspiracy, the government must prove beyond a reasonable doubt each of the following two elements:

First, that such a conspiracy existed; and,

Second, that the defendant you are considering

knowingly and willfully joined the conspiratorial agreement and
thereby became a member of the conspiracy.

Starting with the first element, what is a conspiracy? A conspiracy is an agreement, or an understanding, of two or more persons to accomplish by concerted action one or more unlawful purposes. In this count, the unlawful purpose alleged to be the object of the conspiracy is the mail fraud scheme previously discussed. The conspiracy alleged here is therefore an agreement to commit the scheme to defraud as previously described. Also, please bear in mind that conspiracy is an entirely distinct and separate offense from the actual mail fraud. The actual commission of the object of the conspiracy is not an essential element of the crime of conspiracy. Rather, the government is required to prove beyond a reasonable doubt only two or more persons, in some way or manner,

explicitly or implicitly, came to an understanding to accomplish the unlawful objective of mail fraud.

Further, while it is charged that the alleged conspiracy to commit mail fraud began in or around August 2009 and continued up to in or around February 2010, it is not essential that the government prove that the conspiracy started and ended on those specific dates or that it existed throughout that period. Rather, it is sufficient to satisfy the first element that you find that in fact a conspiracy was formed and that it existed for any time within the charged period.

If you conclude that the government has proved beyond a reasonable doubt that the charged conspiracy existed, you must then consider the second essential element, which is that the defendant you are considering intentionally joined and participated in the conspiracy. To prove this element, the government must prove beyond a reasonable doubt that a given defendant entered into the conspiracy to commit mail fraud and did so knowingly and willfully.

To act knowingly means in this context to act consciously and deliberately rather than mistakenly or inadvertently; and to act willfully in this context means to act voluntarily, purposely and with an intent to defraud.

Thus, a defendant enters into a conspiracy knowingly and willfully if he joins the conspiracy deliberately, purposefully and with an intent to defraud.

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If you find beyond a reasonable doubt that the defendant you are considering joined in the charged conspiracy and did so knowingly and willfully, then the second element is satisfied.

In this regard, it is not necessary that the defendant be fully informed of all the details of the conspiracy in order to justify an inference of participation on his part. Nor does the defendant need to know the full extent of the conspiracy or all its participants. It is not necessary that defendant receive any monetary benefit from participating in the conspiracy. All that is necessary is proof beyond a reasonable doubt that a defendant knowingly and willfully joined in the conspiracy for purpose of furthering its unlawful purpose.

The defendant also need not have joined the conspiracy at the outset. The defendant may have joined it at any time in its progress, and he will still be held responsible for what was done before he joined, as well as what was done during his participation in the conspiracy. The law does not require that each conspirator have an equal role in the conspiracy. Even a single act may be sufficient to draw a defendant within the ambit of the conspiracy if it meets the essential requirements I have described.

However, I want to caution you that the mere association by one person with another person does not make that first person a member of the conspiracy even when coupled

with knowledge that the second person is taking part in a conspiracy. Mere presence at the scene of a crime, even coupled with the knowledge that a crime is taking place, is not sufficient to support a conviction. In other words, knowledge without participation is not sufficient. What is necessary is that the defendant you are considering participated in the conspiracy with knowledge of its unlawful purpose and with intent to aid in the accomplishment of its unlawful purpose.

In short, in order to satisfy the second essential element of the conspiracy charge, you must find beyond a reasonable doubt that the defendant you are considering, with an understanding of the unlawful character of the charged conspiracy, knowingly and willfully joined and participated in the conspiracy for the purpose of furthering its unlawful object.

Finally, in addition to these two elements, you must also find at least one act in furtherance of the conspiracy occurred in the Southern District of New York.

Count Three charges both defendants with conspiracy to commit witness tampering, and Count Four charges both defendants with substantive witness tampering. We will consider the substantive offense first.

Count Four charges that the defendants instructed Enviro & Demo Masters' employees to misrepresent their work schedules, pay rates and/or identities to the U.S. Department

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of Labor or to hide from the labor department's investigators, after the defendants were aware that Enviro & Demo Masters was under investigation for violating the prevailing wage laws. Ir order to sustain its burden of proof with respect to this charge, the government must prove each of the following two elements beyond a reasonable doubt:

First, that the defendant you are considering at sometime between around December 2009 and around February 2010, corruptly persuaded at least one employee to hide from the labor department's investigators or to misrepresent the employee's work schedule, pay rate and/or identity; and

Second, that the defendant did so knowingly and with an intent to influence, delay or prevent the testimony of such employee in an official proceeding.

As to the first element, corruptly persuaded means persuading for an unlawful purpose.

As to the second element, an official proceeding includes a labor department investigation.

In addition, the government must prove either that the efforts to influence or prevent testimony occurred in the Southern District of New York or that the official proceeding was to be conducted in this district.

In addition to the witness tampering count, Count Four, both defendants are also charged with a conspiracy to commit witness tampering, Count Three. In order for a given

defendant to be guilty of a conspiracy to commit witness tampering, the government must prove beyond a reasonable doubt the same elements of a conspiracy discussed above in instruction number 10 concerning conspiracy to commit mail fraud, except that here the object of the conspiracy must be the witness tampering described in instruction number 11.

One defendant, Jover Naranjo, is also charged in Count Five with making false statements to government agents.

Specifically, this count charges that between August 2009 and February 2010, Jover Naranjo submitted false certified payroll reports that misrepresented the identities of certain employees working on the Ciena Project, the hours employees worked, and the wages employees were paid. In order to sustain its burden of proof with respect to this charge, the government must prove each of the following three elements beyond a reasonable doubt:

First, that at some point between August 2009 and around February 2010, Jover Naranjo knowingly made a false statement to a government agent in the Southern District of New York;

Second, that Jover Naranjo knew that the statement was false; and

Third, that the statement was material and related to a matter within the jurisdiction of a department or agency of the United States -- here, the Department of Labor.

As to the first element, the government need prove

only that a single false statement was made to a government agent. If such a false statement was made, and if it was made in the Southern District of New York, that would satisfy the first element.

As to the second element, the government must prove that Jover Naranjo knew that the statement was false at the time he made the statement.

As to the third element a statement is material if it could have influenced a government agency's decision or activities. In this regard, it is not necessary that the Department of Labor actually relied on the statement; rather, it is sufficient if it reasonably could have relied on the statement. Moreover, a statement relates to a matter within the Department of Labor's jurisdiction if it concerns an authorized function of the department. The statement need not be made directly to the Department of Labor in order to relate to a matter within its jurisdiction; it is sufficient that the statement concerns an authorized function of the Department of Labor. Here, the Department of Labor is an agency of the United States and its authorized functions include the enforcement of federal laws concerning the payment of prevailing wages.

Finally, both defendants are charged in Count Six with aggravated identity theft. Specifically, the government alleges that each defendant used the personal identification

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information of another person in order to commit one or more of the crimes we have discussed. To convict the defendant you are considering on this charge, the government must prove beyond a reasonable doubt each of the following three elements:

First, that the defendant you are considering possessed the personal identification information of another person, such as the person's name, Social Security number, date of birth, driver's license, alien registration number, government passport number, employer or taxpayer identification number;

Second, that the defendant you are considering used the information to help commit one or more of the substantive mail fraud, mail fraud conspiracy or false statement offenses discussed above; and

Third, that the defendant you are considering did so knowingly and intentionally and without lawful authority.

As to the first element, the government must prove both that a means of identification was that of an actual person and that the defendant you are considering knew that the means of identification was that of an actual person.

As to the second element, it is not necessary that you find the means of identification was used, transferred or possessed in furtherance of all the crimes of substantive mail fraud, mail fraud conspiracy and false statements. It is sufficient if you find beyond a reasonable doubt that the

defendant you are considering used, transferred or possessed the means of identification in connection with any one of those three crimes.

Finally, as to the third element, a defendant acts without lawful authority either when he uses a means of identification without the consent or knowledge of the person or when he uses the identification in furtherance of a crime even with the person's consent.

You will shortly retire to the jury room to begin your deliberations. As soon as you get to the jury room, please select one of your number as the foreperson to preside over your deliberations and to serve as your spokesperson if you need to communicate with the Court.

You will be bringing with you in the jury room a copy of my instructions of law and a verdict form on which to record your verdict.

Let me pause there for a minute, ladies and gentlemen, and show you the verdict form. It is a simple two-page document, and for each count as to each defendant, you will check the box guilty or not guilty. So, there are altogether six charges against Jover Naranjo and five against Luperio Naranjo, so there will be eleven questions in all that you will have to determine guilty or not guilty.

When you reach your verdict, your foreperson will sign the verdict, date it, fold it and seal it in this envelope

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cleverly marked "verdict" and that will be brought out here to me and I will not open it until you are all back here in the courtroom, and then it will be opened and read to you, and you will be asked to individually affirm that that is your verdict. The reason we go through all of those particulars is to be absolutely sure that we have your verdict as you have reached it.

So, let's go back to the instructions.

If you want any of the testimony provided, that can also be done. I'm sorry, I forgot to mention, in addition, we will send into the jury room all the exhibits that were admitted into evidence. If you want any of the testimony provided, that can also be done either in transcript or read-back form, but please remember that it is not always easy to locate what you might want, so be as specific as you possibly can be in requesting portions of the testimony.

Any of your requests -- in fact, any communication with the Court -- should be made to me in writing, signed by your foreperson, and given to the marshal who will be available outside the jury room throughout your deliberations. After consulting with counsel, I will respond to any question or requests you have as promptly as possible, either in writing or by having you return to the courtroom so that I can speak with you in person.

You should not, however, tell me or anyone else how

the jury stands on any issue until you have reached your verdict and recorded it on your verdict form. As I have already explained, the government to prevail on a given charge against a given defendant must prove each essential element of that charge as to that defendant beyond a reasonable doubt. If the government carries this burden, you should find the defendant guilty of that charge. Otherwise, you must find the defendant not guilty of that charge.

Each of you must decide the case for yourself, after consideration with your fellow jurors, of the evidence in the case, and your verdict must be unanimous. In deliberating, bear in mind that while each juror is entitled to his or her opinion, each should exchange views with his or her fellow jurors. That is the very purpose of jury deliberation — to discuss and consider the evidence, to listen to the arguments of fellow jurors, to present your individual views, to consult with one another, and to reach a verdict based solely and wholly on the evidence.

If, after carefully considering all of the evidence and the arguments of your fellow jurors, you entertain a conscientious view that differs from the others, you are not to yield your view simply because you are outnumbered. However, you should not hesitate to change your opinion which, after discussion with your fellow jurors, now appears to you erroneous. In short, your verdict must reflect your individual

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views, and must also be unanimous.

This completes my instructions of law.

All previous objections to the Court's charge are deemed to have been remade at this time and to have been denied.

Is there any other reason why counsel needs to approach the side bar?

MR. JACOBS: No, your Honor.

MR. DONALDSON: No, your Honor.

MR. BURKE: No, Judge.

THE COURT: So, ladies and gentlemen, after you start your deliberations, you will continue to go as long as you need. You can take as little or as long as you need to reach a verdict, but if at 5:00 you haven't reached a verdict, you should simply leave the jury room and go home, and come back at 9:00 a.m. tomorrow. Whoever is your foreperson will be in charge of making sure that you don't start your deliberations again until all 12 of you are back in the jury room.

I say all 12, because at this point the one part of this process I don't like is we have to excuse our alternate juror. However, you're not off the hook yet because if any juror were, God forbid, to take sick, we would have to call you back and start deliberations all again with you as one of the regular jurors. So, as a result of that, please do not discuss the case even now, even after you are excused, with anyone. My

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courtroom deputy will contact you when the jury has reached a verdict and the case is over, and then, of course, you are free, but until then you are still on call. With that, thank you so much for your service, and if you would go back into the jury room and get your belongings and leave before the rest of the jury reenters, that would be appreciated.

(Alternate juror excused)

THE COURT: I am handing the verdict form to my courtroom deputy to give to the jury. I will ask counsel to get the exhibits ready to go in promptly after the jury is excused.

So we will swear in the marshal.

(Marshal sworn)

THE DEPUTY CLERK: Jurors, please follow the marshal.

(At 2:52 p.m. the jury retired to deliberate)

(Jury not present)

THE COURT: Please be seated.

So, as soon as possible, the government should gather the exhibits, show them to defense counsel to make sure everything is correct, and then give them to my courtroom deputy who will give them to the jury. That needs to be done extremely promptly.

As soon as that is over --

MR. JACOBS: They're ready, Judge.

THE COURT: Very good. That qualifies as extremely

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promptly. In fact, even before I talk about anything else, let's have my courtroom deputy take them back.

MR. JACOBS: Judge, I will just say we offered defense counsel the opportunity to look at them this morning. I'm not sure if they have, but if they would like to, they may before they go back.

MR. BURKE: We trust them, Judge.

MR. DONALDSON: I have, yes, I think they're good. They're trustworthy guys.

THE COURT: Very good.

MR. JACOBS: I also think I removed the exhibit list that had been sitting on the top. Let me just confirm I've removed it.

THE COURT: I have a bench trial that is under way that is going to resume in approximately five minutes. So you will need to vacate those tables. You can leave your stuff there, but during the time the jury is deliberating, I want at least one lawyer for each party to always be on this floor. You don't have to be in the courtroom. You can be out in the hallway. You cannot be on any other floor. You cannot be anywhere else but on this floor, and that's so that when the jury sends in a note, we can immediately address the note and not go looking for you.

If at 5:00 the jury has not reached a verdict, you are, of course, free to leave, and we will see you again at

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9:00 tomorrow morning. 1 Anything that counsel needs to raise with the Court? 2 3 Very good. I will see you then. 4 (Recess pending verdict) 5 (In open court; jury not present) 6 (At 4:12 p.m. a note was received from the jury) 7 THE COURT: We've received a note. I'm going to mark this jury note number 9, because although it's the first note 8 9 since the deliberations began, we have various notes from the 10 jurors. 11 It reads as follows: As it relates to mail fraud, can 12 you explain the definition of "devised a fraudulent scheme" 13 perhaps through an explanation. 14 Being by nature a pedant, I can't help but note the 15 tautology between "can you explain" and "perhaps through an explanation." 16 17 In any event, nevertheless, we want to help the jury. 18 So here is my proposed response, and then I will hear from counsel. 19 20 To the jury: Thank you for the note. To "devise" a fraudulent scheme means either to originate such a scheme or to 21 22 knowingly participate in such a scheme. 23

I think that's all that is necessary, but let's hear from counsel. I'll read it one more time.

To the jury: Thank you for your note. To devise a

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fraudulent scheme means either to originate such a scheme or to knowingly participate in such a scheme.

Any objections from the government?

MR. JACOBS: No, your Honor.

THE COURT: Any objections from defense counsel?

MR. DONALDSON: Your Honor, my only issue with that is that when you talk about the word devise, I could see where the originate comes from, but when you say participate --

THE COURT: Yes. So, there's a history here which goes back to 1872, so I perhaps have a little bit more familiarity with it than you.

they used the term devise in the 19th century sense, but that would be closer to originate than to participate. But subsequently through many decisions of both the Supreme Court and lesser courts, it was brought in so that it became clear so that anyone who joined a scheme in a sense, being similar to a conspiracy, would be said to have helped devise it. It's also roughly comparable to an aider-and-abettor-type situation. And these cases mostly came up in the situation where someone who was not themselves intent on fraud put together something that acted as if it were a fraud, so-called constructive fraud, and then someone else seeing the potential there joined. And the defense was raised, well, someone else devised the scheme, and the answer was, no, that's not really the limit on the word

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It is a given if you knowingly participate in the 1 scheme knowing it's a fraudulent scheme, then you can be said 2 3 to have helped devise it. 4 So that is sort of how the case law played out. 5 was mostly, as undoubtedly you know, between 1872 and 1909, and 6 it's briefly referred to in the obscure Duquesne Law Review 7 article Mail Fraud Statute (Part I) by some guy named Rakoff. So, anyway, now that I really played pedant for a day, 8 9 that is how participation comes to be part of it. 10 So, any objection from defense counsel? 11 MR. DONALDSON: With that, no. 12 MR. BURKE: No. 13 THE COURT: OK. Very good. So I will have my 14 courtroom deputy make a copy of this and docket it as Court Exhibit 3 and have the original sent in to the jury just as 15 soon as she is done with it. 16 17 Thank you very much. 18 (Recess pending verdict) 19 (In open court; jury not present) 20 (At 5:11 p.m. a note was received from the jury) 21 THE COURT: The defendants are not here. Counsel were 22 about to leave, but we received from the jury as they were leaving, a note dated -- I'm sorry, a note we've labeled jury 23 24 note 10.

"In the morning we would like the following

transcripts: Antonio Torres, Angel Lejano, Pedro Pablo, Fausto Criollo, Joaquin Pablo, Richard Campoverde, and Kleve Pauto."

I guess it should be Clever Pauta, but they forgot the R. I admire their decision in eliminating at least one or two witnesses.

So, anyway, here is what you guys have to do before tomorrow morning: Obtain -- or you may already have it -- a copy of the transcript. You don't have to excise objections. You have to excise any side bars. They may already be excised. If not, work with the court reporters to get a copy that doesn't have the side bars. I don't care about anything else. Then we need to make 12 copies of each of these. I will give that privilege to the government.

So all that we need from defense counsel is to stick around long enough so you can see the one copy of each of these, and the government will need to take the steps necessary. Then before 9:00 tomorrow, just bring the entire package — you may need that cart again — to my courtroom deputy who will have them waiting for the jurors when they arrive. All right?

MR. DONALDSON: Judge, in any instances where there is an objection is sustained, move to strike.

THE COURT: The jury has already heard from my instructions that they are to disregard on that. It's no different seeing it in print than hearing it live. They know

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they are to disregard it. To take that out will add many hours, because it not only requires either you have to do it through a black pencil or you have to wait until our court reporters, who are busy doing other things, are available to do it.

If, however, you want to do it, I don't want to deprive you of that opportunity, but I'm not going to ask the government to do that. And I'm not going to ask Mr. Donaldson to do that unless he wants to, but, Mr. Burke, if you want to go through each and every one of those transcripts and white-out or black-out any situation where there's objection sustained or — the number of cases involving an actual strike was about two in the entire thing.

MR. DONALDSON: To be quite frank, Judge, there is really only one situation that I'm concerned about, and that's on my brilliant cross-examination.

THE COURT: That doesn't limit the field, does it?

MR. DONALDSON: It sure does, where I bring out -- I'm asking someone about their fake identity, and it's kind of a run-on answer, and he says, "Oh I got that" -- I'm paraphrasing now -- "I got that from Luperio Naranjo, Jr." or something to that effect, and I object.

THE COURT: That's fair enough. If you want to find that and white it out, and I will even ask the government to help you white it out, but you have to find it. Maybe you can

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work with the court reporters downstairs.

MR. DONALDSON: I have transcripts. I think I can probably find it in five minutes.

THE COURT: That's fine. I have no objection if that's the only one you care about, it can be whited out.

MR. JACOBS: Judge, could we also send the jury a note indicating that Pedro Pablo was not a witness at the trial. They've asked for seven individuals. Six of them were witnesses at trial. Nobody named Pedro Pablo testified. It's Joaquin Pablo's brother. There was some testimony was about him, but he was not a witness.

THE COURT: OK. I will deal with that tomorrow morning, but you will submit all the others, and then I'll send in a note after running it by all of you at 9:00 a.m. that says "Pedro Pablo was referred to in testimony, but he was not himself a witness, so there is no transcript of his testimony."

I'm happy to do that. I just don't want to take the time now. I just have ten minutes more before we move on to another matter. Thanks so much.

(Adjourned to November 22, 2013, at 9:00 a.m.)